# Condensed Financial Statements Unaudited Statements of Financial Position As At 30 September 2020

The Group The Bank As at As at As at As at 30/09/2020 30/06/2020 30/09/2020 30/06/2020 RM'000 RM'000 RM'000 RM'000 Note **ASSETS** Cash and short-term funds 3.846.502 8.562.169 3.331.953 5.543.800 Deposits and placements with banks and other financial institutions 1,052,379 1,908,386 1.331.191 1.818.174 Financial assets at fair value through profit or loss **A8** 7,933,043 8,069,396 7,693,648 8,047,727 Financial investments at fair value through other comprehensive income Α9 32,550,613 27,282,544 27,668,312 24,737,905 Financial investments at amortised cost A10 21,252,029 20,101,432 15,942,285 15,079,081 Loans, advances and financing 146,808,528 144,694,950 114,643,872 112,823,975 A11 1,682,516 Other assets A12 2,067,811 2,029,129 1,606,849 Derivative financial instruments 1,006,587 1,111,469 908,159 1,057,621 Amount due from subsidiaries 119,573 106,363 Statutory deposits with Central Banks 254.181 378,102 418,120 212 457 Subsidiary companies 2,568,068 2,558,901 Investment in associated companies 4,841,133 4,644,527 971,182 971,182 Property and equipment 1,270,307 1,299,902 657,577 685,169 Intangible assets 204,124 187,505 184,489 168,060 Right-of-use assets 395,130 420,653 243,495 253,118 1,771,547 Goodwill 1,831,312 1,831,312 1,771,547 Deferred tax assets 67,178 86,578 41,183 55,984 225,631,955 221,277,917 181,046,950 177,707,172 **TOTAL ASSETS LIABILITIES AND SHAREHOLDERS' EQUITY** Deposits from customers A13 174,692,397 173,492,661 138,409,308 137,633,362 Investment accounts of customers A14 440,257 356,475 Deposits and placements of banks and other financial institutions 6,501,080 A15 8,682,021 8,522,854 6,651,241 Obligations on securities sold under repurchase agreements 3,058,941 3,124,132 3,058,941 3,124,132 Bills and acceptances payable 134,053 153,789 132,361 120,216 Lease liabilities 233,214 241,177 384.840 407.838 5,166,831 Other liabilities A16 5,348,210 4,765,511 4,773,705 Derivative financial instruments 1,510,767 1,298,513 1,448,941 1,251,096 Recourse obligation on loans/financing sold to Cagamas Berhad ("Cagamas") 1,042,064 1,049,005 303,199 300,567 Tier 2 subordinated bonds A17 1,519,011 1,502,224 1,519,011 1.502.224 Multi-currency Additional Tier 1 capital securities A18 806,818 806,320 806,818 806,320 Provision for taxation 255,929 189,768 202,057 150,979 **TOTAL LIABILITIES** 197,562,039 194,043,618 159,553,841 156,721,680 Share capital 7,739,063 7,739,063 7,739,063 7,739,063 Reserves 21,052,463 20,218,580 14,475,656 13,969,773 Less: Treasury shares (721,610)(723,344)(721,610)(723,344)**TOTAL SHAREHOLDERS' EQUITY** 28,069,916 20,985,492 27,234,299 21,493,109 225,631,955 **TOTAL LIABILITIES AND EQUITY** 221,277,917 181,046,950 177,707,172 **COMMITMENTS AND CONTINGENCIES** A30 157,541,312 141,038,918 131,969,797 147,233,168 Net asset per share attributable to ordinary

13.71

13.30

10.50

10.25

equity holders of the parent (RM) \*

<sup>\*</sup> The Net assets per share attributable to ordinary equity holders of the parent (RM) is computed as Total Shareholders' Equity (excluding Minority Interest) divided by total number of ordinary shares in circulation.

# Condensed Financial Statements Unaudited Statements of Income For The Financial Period Ended 30 September 2020

Learning Department of the period Ender of Survey Ended (3009)/2002 (2014)         Current Course Period Ended (3009)/2002 (2014)         Current Deriod Ended (3009)/2012 (2014)         Current Deriod Ended (3009)/2012 (2014)         Current Deriod Ended (3009)/2012 (2014)         Current (3009)/2012 (2014)		The Group					
Interest income for financial assets at fair value through profit or loss   A19(b)   40,336   69,653   40,336   69,653   (907,746)   (607,728)   (907,746)   (607,728)   (907,746)   (90		Note	Quarter Ended 30/09/2020	Quarter Ended 30/09/2019	Period Ended 30/09/2020	Period Ended 30/09/2019	
fair value through profit or loss         A19(b) A20         40,336 (607,728)         69,653 (907,746)         40,336 (607,728)         69,653 (907,746)           Net interest income Net income From Islamic Banking business A21         796,278 (218,580)         704,312 (218,580)         799,791 (218,580)         199,791 (218,580)	Interest income	A19(a)	1,363,670	1,542,405	1,363,670	1,542,405	
Net income from Islamic Banking business Other operating income         A21 A22 A33,993         218,580 A22 A33,993         199,791 A33,993         218,580 A33,993         199,791 A33,993         218,580 A33,993         199,791 A33,993         310,989         333,993         310,989         333,993         310,989         333,993         310,989         333,993         310,989         310,891         310,891         310,891         310,891         310,891         310,891         310,891         310,891         310,891         310,891         310,891         310,989	fair value through profit or loss		,	,	•	,	
Other operating expenses         A23         (521,048)         (522,259)         (521,048)         (522,259)           Operating profit before allowances (Allowance for)/written back of impairment losses on loans, advances and financing A24         827,803         692,833         827,803         692,833           Allowance for)/written back of impairment losses on loans, advances and financing A24         (104,393)         8,891         (104,393)         8,891           Allowance for impairment losses on financial investments and other financial investments and other financial assets         A25         (278)         (100)         (278)         (100)           Share of profit after tax of equity accounted associated companies         167,117         144,929         167,117         144,929           Profit before taxation         890,249         846,553         890,249         846,553           Taxation         B5         (161,345)         (157,975)         (161,345)         (157,975)           Net profit for the financial period         728,904         688,578         728,904         688,578           Attributable to:         Owners of the parent         728,904         688,578         728,904         688,578           Earnings per share - basic (sen)         B12(a)         35.6         33.6         35.6         33.6	Net income from Islamic Banking business		218,580	199,791	218,580	199,791	
(Allowance for)/written back of impairment losses on loans, advances and financing A24 (104,393)       8,891 (104,3		A23			, ,		
Allowance for impairment losses on financial investments and other financial assets  A25 (278) (100) (278) (100)  723,132 701,624 723,132 701,624  Share of profit after tax of equity accounted associated companies  167,117 144,929 167,117 144,929  Profit before taxation  890,249 846,553 890,249 846,553  Taxation  B5 (161,345) (157,975) (161,345) (157,975)  Net profit for the financial period  728,904 688,578 728,904 688,578  Attributable to:  Owners of the parent  728,904 688,578 728,904 688,578  Earnings per share - basic (sen)  B12(a) 35.6 33.6 33.6 33.6 33.6 33.6			827,803	692,833	827,803	692,833	
other financial assets         A25         (278)         (100)         (278)         (100)           T23,132         701,624         723,132         701,624           Share of profit after tax of equity accounted associated companies         167,117         144,929         167,117         144,929           Profit before taxation         890,249         846,553         890,249         846,553           Taxation         B5         (161,345)         (157,975)         (161,345)         (157,975)           Net profit for the financial period         728,904         688,578         728,904         688,578           Attributable to:         Owners of the parent         728,904         688,578         728,904         688,578           Earnings per share - basic (sen)         B12(a)         35.6         33.6         35.6         33.6	Allowance for impairment losses	A24	(104,393)	8,891	(104,393)	8,891	
Share of profit after tax of equity accounted associated companies         167,117         144,929         167,117         144,929           Profit before taxation         890,249         846,553         890,249         846,553           Taxation         B5         (161,345)         (157,975)         (161,345)         (157,975)           Net profit for the financial period         728,904         688,578         728,904         688,578           Attributable to:         Owners of the parent         728,904         688,578         728,904         688,578           Earnings per share - basic (sen)         B12(a)         35.6         33.6         35.6         33.6		A25	(278)	(100)	(278)	(100)	
accounted associated companies       167,117       144,929       167,117       144,929         Profit before taxation       890,249       846,553       890,249       846,553         Taxation       B5       (161,345)       (157,975)       (161,345)       (157,975)         Net profit for the financial period       728,904       688,578       728,904       688,578         Attributable to:       Owners of the parent       728,904       688,578       728,904       688,578         Earnings per share - basic (sen)       B12(a)       35.6       33.6       35.6       33.6			723,132	701,624	723,132	701,624	
Taxation         B5         (161,345)         (157,975)         (161,345)         (157,975)           Net profit for the financial period         728,904         688,578         728,904         688,578           Attributable to:         Owners of the parent         728,904         688,578         728,904         688,578           Earnings per share - basic (sen)         B12(a)         35.6         33.6         35.6         33.6			167,117	144,929	167,117	144,929	
Net profit for the financial period       728,904       688,578       728,904       688,578         Attributable to:       Owners of the parent       728,904       688,578       728,904       688,578         Earnings per share - basic (sen)       B12(a)       35.6       33.6       35.6       33.6	Profit before taxation			846,553	890,249	846,553	
Attributable to:         Owners of the parent       728,904       688,578       728,904       688,578         Earnings per share - basic (sen)       B12(a)       35.6       33.6       35.6       33.6	Taxation	B5	(161,345)	(157,975)	(161,345)	(157,975)	
Owners of the parent         728,904         688,578         728,904         688,578           Earnings per share - basic (sen)         B12(a)         35.6         33.6         35.6         33.6	Net profit for the financial period		728,904	688,578	728,904	688,578	
Earnings per share - basic (sen) B12(a) 35.6 33.6 33.6 33.6	Attributable to:						
	Owners of the parent		728,904	688,578	728,904	688,578	
Earnings per share - fully diluted (sen) B12(b) 35.6 33.6 35.6 33.6	Earnings per share - basic (sen)	B12(a)	35.6	33.6	35.6	33.6	
	Earnings per share - fully diluted (sen)	B12(b)	35.6	33.6	35.6	33.6	

#### Condensed Financial Statements Unaudited Statements of Comprehensive Income For The Financial Period Ended 30 September 2020

	The Group			
	Current Quarter Ended 30/09/2020 RM'000	Corresponding Quarter Ended 30/09/2019 RM'000	Current Period Ended 30/09/2020 RM'000	Corresponding Period Ended 30/09/2019 RM'000
Net profit for the financial period	728,904	688,578	728,904	688,578
Other comprehensive income/(loss) in respect of:				
(i) Items that may be reclassified subsequently to profit (a) Share of other comprehensive loss of	or loss:			
associated company	(6,647)	(7,930)	(6,647)	(7,930)
(b) Currency translation differences	(11,841)	(103,934)	(11,841)	(103,934)
(c) Debt instruments at fair value through other comprehensive income	,	, , ,	,	, ,
- Net fair value changes	153,951	13,806	153,951	13,806
<ul> <li>Changes in expected credit losses</li> </ul>	(41)	56	(41)	56
(d) Net fair value changes in cash flow hedge	(48)	(811)	(48)	(811)
Income tax relating to components of other	( - /	(- /	( - /	(- /
comprehensive income	(32,477)	(2,697)	(32,477)	(2,697)
Other comprehensive income/(loss)				
for the financial period, net of tax	102,897	(101,510)	102,897	(101,510)
Total comprehensive income for the				
financial period	831,801	587,068	831,801	587,068
Attributable to:				
- Owners of the parent	831,801	587,068	831,801	587,068

# Condensed Financial Statements Unaudited Statements of Income For The Financial Period Ended 30 September 2020

		The Bank				
	Note	Current Quarter Ended 30/09/2020 RM'000	Corresponding Quarter Ended 30/09/2019 RM'000	Current Period Ended 30/09/2020 RM'000	Corresponding Period Ended 30/09/2019 RM'000	
Interest income Interest income for financial assets at	A19(a)	1,325,590	1,508,658	1,325,590	1,508,658	
fair value through profit or loss Interest expense	A19(b) A20	40,336 (594,474)	69,653 (897,911)	40,336 (594,474)	69,653 (897,911)	
Net interest income Other operating income	A22	771,452 327,123	680,400 306,022	771,452 327,123	680,400 306,022	
Net income	400	1,098,575	986,422	1,098,575	986,422	
Other operating expenses	A23	(445,081)	(445,008)	(445,081)	(445,008)	
Operating profit before allowances (Allowance for)/written back of impairment		653,494	541,414	653,494	541,414	
losses on loans, advances and financing Allowance for impairment losses on financial investments and other	A24	(117,255)	55,104	(117,255)	55,104	
financial assets	A25	(474)	(1,183)	(474)	(1,183)	
Profit before taxation Taxation	B5	535,765 (115,093)	595,335 (133,684)	535,765 (115,093)	595,335 (133,684)	
Net profit for the financial period		420,672	461,651	420,672	461,651	
Attributable to:						
Owners of the parent		420,672	461,651	420,672	461,651	
Earnings per share - basic (sen)	B12(a)	20.5	22.6	20.5	22.6	
Earnings per share - fully diluted (sen)	B12(b)	20.5	22.5	20.5	22.5	

# Condensed Financial Statements Unaudited Statements of Comprehensive Income For The Financial Period Ended 30 September 2020

	The Bank			
	Current Quarter Ended 30/09/2020 RM'000	Corresponding Quarter Ended 30/09/2019 RM'000	Current Period Ended 30/09/2020 RM'000	Corresponding Period Ended 30/09/2019 RM'000
Net profit for the financial period	420,672	461,651	420,672	461,651
Other comprehensive income/(loss) in respect of:				
<ul> <li>(i) Items that may be reclassified subsequently to profit</li> <li>(a) Currency translation differences</li> <li>(b) Debt instruments at fair value through other comprehensive income</li> </ul>	or loss: (19,469)	(6,150)	(19,469)	(6,150)
- Net fair value changes	129,584	(1,573)	129,584	(1,573)
<ul> <li>Changes in expected credit losses</li> </ul>	(63)	120	(63)	120
(c) Net fair value changes in cash flow hedge Income tax relating to components of other	(50)	(812)	(50)	(812)
comprehensive (income)/loss	(26,873)	775	(26,873)	775
Other comprehensive income/(loss) for the financial period, net of tax	83,129	(7,640)	83,129	(7,640)
Total comprehensive income for the financial period	503,801	454,011	503,801	454,011

#### Registration No: 193401000023 (97141-X)

#### (Incorporated in Malaysia)

#### **Condensed Financial Statements**

#### Unaudited Statements of Changes in Equity For The Financial Period Ended 30 September 2020

Attributable to owners of the parent

			Attributable to owne	ers of the parent		
The Group	Share Capital RM'000	Other Reserves RM'000	Regulatory Reserves * RM'000	Retained Profits RM'000	Treasury Shares RM'000	Total RM'000
At 1 July 2020	7,739,063	1,197,346	848,428	18,172,806	(723,344)	27,234,299
Comprehensive income						
Net profit for the financial period	-	-	-	728,904	-	728,904
- Share of other comprehensive loss						
of associated company	-	(6,647)	-	-	-	(6,647)
<ul> <li>Financial assets measured at fair value through other comprehensive income</li> </ul>						
- Debt instruments						
- Net fair value changes	-	121,463	-	-	-	121,463
- Changes in expected credit losses	-	(41)	-	-	-	(41)
- Net fair value changes in						
cash flow hedge	-	(37)	-	-	-	(37)
- Currency translation differences		(11,841)		<u> </u>	<u> </u>	(11,841)
Total comprehensive income		102,897	<u> </u>	728,904	<u> </u>	831,801
Transactions with owners						
Transfer to regulatory reserve	-	-	(96,961)	96,961	-	-
ESS exercised	-	(355)	-	1,863	1,734	3,242
Option charge arising from ESS granted	<u> </u>	574	- (22.224)		<del>-</del> -	574
Total transactions with owners		219	(96,961)	98,824	1,734	3,816
At 30 September 2020	7,739,063	1,300,462	751,467	19,000,534	(721,610)	28,069,916
At 1 July 2019	7,739,063	918,414	858,315	16,686,412	(727,817)	25,474,387
Comprehensive income						
Net profit for the financial period	-	-	-	688,578	-	688,578
- Share of other comprehensive loss						<b>(</b> )
of associated company	-	(7,930)	-	-	-	(7,930)
<ul> <li>Financial assets measured at fair value through other comprehensive income</li> </ul>						
- Debt instruments						
- Net fair value changes	_	10,878	-	-	-	10,878
- Changes in expected credit losses	-	56	-	-	-	56
- Net fair value changes in						
cash flow hedge	-	(580)	-	-	-	(580)
- Currency translation differences		(103,934)	<u> </u>	<u> </u>	<u> </u>	(103,934)
Total comprehensive (loss)/income		(101,510)	<u> </u>	688,578	<u> </u>	587,068
Transactions with owners						
Transfer from regulatory reserve	-	-	110,418	(110,418)	-	-
ESS exercised	-	(102)	-	572	540	1,010
Option charge arising from ESS granted	-	6,161	<u> </u>		<u> </u>	6,161
<b>-</b> 1.1.2		0.056	440 440	(400 040)		
Total transactions with owners		6,059	110,418	(109,846)	540	7,171

<sup>\*</sup> Comprise regulatory reserves maintained by the Group's banking subsidiaries of RM740,222,000 (30 September 2019: RM957,488,000) in accordance with BNM's Guideline and the banking subsidiary in Vietnam with the State Bank of Vietnam of RM11,245,000 (30 September 2019: RM11,245,000)

# Condensed Financial Statements Unaudited Statements of Changes in Equity For The Financial Period Ended 30 September 2020

#### Attributable to owners of the parent

			Attributable to Own	iers or the parent		
The Bank	Share Capital RM'000	Other Reserves RM'000	Regulatory Reserve RM'000	Retained Profits RM'000	Treasury Shares RM'000	Total RM'000
At 1 July 2020	7,739,063	604,314	703,987	12,661,472	(723,344)	20,985,492
Comprehensive income  Net profit for the financial period  - Financial assets measured at fair value through other comprehensive income  - Debt instruments	-	-	-	420,672	-	420,672
Net fair value changes	_	102,700	_	_	_	102,700
- Changes in expected credit losses	_	(63)	_	_	_	(63)
Net fair value changes in	-	(03)	-	-	-	(03)
cash flow hedge	_	(39)	_	_	_	(39)
- Currency translation differences	_	(19,469)	_	_	_	(19,469)
Total comprehensive income		83,129		420.672		503,801
·		00,120		120,072		000,001
Transactions with owners Transfer to regulatory reserve ESS exercised	-	(355)	(116,173) -	116,173 1,863	- 1,734	- 3,242
Option charge arising from ESS granted Total transactions with owners		<u>574</u> 219	(116,173)	118,036	1,734	574
rotal transactions with owners		219	(116,173)	118,036	1,734	3,816
At 30 September 2020	7,739,063	687,662	587,814	13,200,180	(721,610)	21,493,109
At 1 July 2019	7,739,063	384,364	695,197	12,034,337	(727,817)	20,125,144
Comprehensive income  Net profit for the financial period  - Financial assets measured at fair value through other comprehensive income  - Debt instruments	-	-	-	461,651	-	461,651
- Net fair value changes	-	(1,029)	_	_	-	(1,029)
- Changes in expected credit losses	-	120	-	-	-	120
- Net fair value changes in						
cash flow hedge	-	(581)	-	-	-	(581)
- Currency translation differences		(6,150)		<u> </u>		(6,150)
Total comprehensive (loss)/income		(7,640)	<u> </u>	461,651	<u> </u>	454,011
Transactions with owners						
Transfer to regulatory reserve	-	-	90,210	(90,210)	-	_
ESS exercised	-	(102)	- 0,2.0	572	540	1,010
Option charge arising from ESS granted	-	6,161	-	-	-	6,161
Total transactions with owners		6,059	90,210	(89,638)	540	7,171
At 30 September 2019	7,739,063	382,783	785,407	12,406,350	(727,277)	20,586,326

# Registration No: 193401000023 (97141-X) (Incorporated in Malaysia)

# Condensed Financial Statements Unaudited Condensed Statements of Cash Flows For The Financial Period Ended 30 September 2020

	The G	roup	The Bank		
Profit before taxation	Financial Period Ended 30/09/2020 RM'000 890,249	Financial Period Ended 30/09/2019 RM'000 846,553	Financial Period Ended 30/09/2020 RM'000 535,765	Financial Period Ended 30/09/2019 RM'000 595,335	
Adjustments for non-cash items	(407,922)	(400,504)	(247,995)	(319,974)	
Operating profit before working capital changes	482,327	446,049	287,770	275,361	
Changes in working capital: Net changes in operating assets Net changes in operating liabilities Income taxes and zakat paid	(856,700) 3,502,878 (109,458)	1,688,044 (889,726) (122,890)	(347,838) 2,833,113 (77,231)	2,293,792 (953,100) (92,917)	
Net cash generated from operating activities	3,019,047	1,121,477	2,695,814	1,523,136	
Cash flows from investing activities					
Investment in subordinated facilities  Net (purchases)/proceeds of financial investments at	-	-	270	(425)	
fair value  Net purchases of financial investments at  amortised cost	(4,821,460)	2,549,174	(2,509,067)	2,257,179	
Net proceeds of financial investments at amortised cost	(1,019,161)	138,205	(731,971)	- 125,863	
Purchase of property and equipment Net proceeds from sale of property and equipment Purchase of intangible assets - Financial assets at fair value through profit or loss - Financial investments at fair value through	(34,518) 320 (2,854) 29,332	(30,659) 220 (5,619) 63,745	(29,748) 320 (2,671) 29,332	(24,687) 191 (5,433) 63,745	
other comprehensive income	375	203	375	203	
Net cash (used in)/generated from investing activities	(5,847,966)	2,715,269	(3,243,160)	2,416,636	
Cash flows from financing activities					
Repayment of lease liabilities (Repayments)/proceed of recourse obligation on loans	(7,788)	(7,374)	(13,697)	(12,945)	
sold to Cagamas  Cash received from ESOS exercised	- 3,242	199,950 1,010	- 3,242	(200,050) 1,010	
Proceeds/(repayment) from debt issuance Repayment of Innovative Tier 1 capital securities	-	(500,000)	-	(500,000)	
Interest paid: - Recourse obligation on loans/financing sold to Cagamas	(16,206)	(1,539)	-	(3,714)	
<ul> <li>Tier 2 subordinated bonds</li> <li>Multi-currency Additional Tier 1 capital securities</li> <li>Innovative Tier 1 capital securities</li> </ul>	(9,458)	29 (9,561) (21,071)	(9,499)	(9,602) (21,071)	
- Lease liabilities	(2,640)	(2,993)	(4,402)	(5,077)	
Net cash used in financing activities	(32,850)	(341,549)	(24,356)	(751,449)	

# Registration No: 193401000023 (97141-X) (Incorporated in Malaysia)

# Condensed Financial Statements Unaudited Condensed Statements of Cash Flows For The Financial Period Ended 30 September 2020

	The G	roup	The Bank	
	Financial	Financial	Financial	Financial
	Period Ended	Period Ended	Period Ended	Period Ended
	30/09/2020	30/09/2019	30/09/2020	30/09/2019
	RM'000	RM'000	RM'000	RM'000
Net (decrease)/increase in cash and cash				
equivalents	(2,861,769)	3,495,197	(571,702)	3,188,323
Currency translation differences	(44,771)	7,269	(17,543)	(6,014)
Cash and cash equivalents at the				
beginning of financial period	7,187,221	4,523,737	5,005,032	4,258,769
Cash and cash equivalents at the end of				
financial period	4,280,681	8,026,203	4,415,787	7,441,078
Cash and cash equivalents comprise the following:				
Cash and short-term funds	3,846,502	7,489,530	3,331,953	6,532,803
Deposits and placements with banks	, ,	• •	, ,	, ,
and other financial institutions	1,331,191	1,311,136	1,908,386	1,266,675
Investment accounts due from designated	, ,	• •	, ,	, ,
financial institutions	-	-	-	400,040
	5,177,693	8,800,666	5,240,339	8,199,518
Less:	-, ,	-,,	-, -,	.,,.
Cash and short-term funds and deposits and placements with banks and other financial institutions with original maturity of more than				
three months	(897,012)	(774,463)	(824,552)	(758,440)
	4,280,681	8,026,203	4,415,787	7,441,078

#### HONG LEONG BANK BERHAD Registration No: 193401000023 (97141-X)

(Incorporated in Malaysia)

# Part A - Explanatory Notes Pursuant to Malaysian Financial Reporting Standard ("MFRS") 134 and Policy Document on Financial Reporting Issued by Bank Negara Malaysia ("BNM")

# NOTES TO THE UNAUDITED CONDENSED FINANCIAL STATEMENTS FOR FINANCIAL PERIOD ENDED 30 SEPTEMBER 2020

#### A1 Basis of preparation

The unaudited condensed financial statements for the financial period ended 30 September 2020 have been prepared under the historical cost convention, except for the following assets and liabilities which are stated at fair values: financial assets at fair value through profit or loss ("FVTPL"), financial investments at fair value through other comprehensive income ("FVOCI") and derivative financial instruments.

The unaudited condensed financial statements have been prepared in accordance with MFRS 134: "Interim Financial Reporting" issued by the Malaysian Accounting Standard Board and paragraph 9.22 of the Bursa Malaysia Securities Berhad's ("Bursa Securities") Listing Requirements and should be read in conjunction with the audited annual financial statements for the Group and Hong Leong Bank Berhad ("HLB" or "the Bank") for the financial year ended 30 June 2020. The explanatory notes attached to the unaudited condensed financial statements provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group and the Bank since the financial year ended 30 June 2020.

The unaudited condensed financial statements incorporate the activities relating to Islamic Banking which have been undertaken by the Group in compliance with Shariah principles. Islamic Banking business refers generally to the acceptance of deposits and granting of financing under the Shariah principles.

The significant accounting policies and methods of computation applied in the unaudited condensed financial statements are consistent with those adopted in the most recent annual audited financial statements for the financial year ended 30 June 2020, and modified for the adoption of the following accounting standards applicable for financial period beginning on or after 1 July 2020:

- (i) \* Amendments to MFRS 3 'Definition of a Business'
  - \* Amendments to MFRS 101 and MFRS 108 'Definition of Material'
  - \* Amendments to MFRS 7, MFRS 9 and MFRS 139 'Interest Rate Benchmark Reform'
  - Revised Conceptual Framework for Financial Reporting

The adoption of the above amendments to published standards are not expected to have significant impact on the financial results of the Group and the Bank.

The preparation of unaudited condensed financial statements in conformity with the MFRS requires the use of certain critical accounting estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the unaudited condensed financial statements, and the reported amounts of income and expenses during the reported financial period. It also requires Directors to exercise their judgement in the process of applying the Group and the Bank's accounting policies. Although these estimates and judgement are based on the Directors' best knowledge of current events and actions, actual results may differ from those estimates.

Registration No: 193401000023 (97141-X)

(Incorporated in Malaysia)

# A2 Status of matters giving rise to the auditor's qualified report in the preceding annual financial statements for the year ended 30 June 2020

There was no qualified report issued by the auditors in the preceding annual financial statements for the year ended 30 June 2020.

#### A3 Seasonality or cyclicality of operations

The business operations of the Group and the Bank have not been affected by any material seasonal and cyclical factors in the current financial period.

#### A4 Exceptional items or unusual events affecting financial statements

There were no exceptional items or unusual events that materially affected the financial statements in the current financial period.

#### A5 Variation from financial estimates reported in preceding financial period

There were no changes in estimates of amounts reported in the prior financial period that may have a material effect in the current financial period.

#### A6 Issuance and repayment of debt and equity securities

Save as detailed below, there were no other new shares issuance, repayment of debt and equity securities, share buy-back and share cancellations, or resale of shares held as treasury shares during the financial period ended 30 September 2020:

#### a) Share Buy-back

The total number of shares bought back, all of which were held as treasury shares as at 30 September 2020 amounted to 81,101,700 shares, at an average price per share of RM5.32. None of the treasury shares were resold or cancelled to date.

#### b) Purchase of shares pursuant to Executive Share Scheme ("ESS")

A trust has been set up for the ESS of the Bank and it is administered by an appointed trustee. The trustee will be entitled from time to time to accept financial assistance from the Bank upon such terms and conditions as the Bank and the trustee may agree to purchase the Bank's shares from the open market for the purposes of this trust. In accordance with MFRS 132: Financial Statements: Presentation and Disclosure, the shares purchased for the benefit of the ESS holders are recorded as "Treasury Shares", in addition to the Treasury Shares for share buy-back, in the Shareholders' Equity on the Statements of Financial Position.

During the financial period ended 30 September 2020, the trust did not purchase any new shares. As at 30 September 2020, the total number of Treasury Shares for ESS was 39,339,683 pursuant to the Bank's ESS. The Treasury Shares have an average carrying value of RM7.37 per share.

The Bank has granted the following conditional incentive share options to eligible executives of the Bank and its subsidiary pursuant to the Bank's ESS:

- Up to 37,550,000 share options at an exercise price of RM14.24 (the exercise price was adjusted to RM13.77 following the Rights Issue in December 2015); and
- (ii) 782,657 share options arising from the Rights Issue.

The options granted are subject to the achievement of certain performance criteria by the option holders over a performance period concluding at the end of the financial year ending 30 June 2018 ("FY 2018"). The achievement of the performance targets and the number of shares (if any) to be vested shall be determined at the end of FY 2018.

# HONG LEONG BANK BERHAD Registration No: 193401000023 (97141-X)

(Incorporated in Malaysia)

#### A6 Issuance and repayment of debt and equity securities (continued)

On 23 November 2016, the Bank has granted 696,946 ordinary shares in HLB to an eligible executive of the Bank pursuant to the Bank's ESS. The vesting of the 696,946 free ordinary shares in HLB will be done in tranches over a period of 4 years from the date of the grant.

On 15 December 2017, the Bank has granted up to 22,750,000 conditional incentive share options at an exercise price of RM16.46 to eligible executives of the Bank and its subsidiary pursuant to the Bank's ESS.

The options granted are subject to the achievement of certain performance criteria by the option holders over two performance periods concluding at the end of the financial years ending 30 June 2019 and 30 June 2021 respectively. The achievement of the performance targets and the number of shares (if any) to be vested shall be determined following the end of the respective performance periods.

On 18 December 2017, the Bank has granted 322,580 ordinary shares in HLB to an eligible executive of the Bank pursuant to the Bank's ESS. The vesting of the 322,580 free ordinary shares in HLB will be done in tranches over a period of 2 years from the date of the grant.

On 3 December 2018, the Bank has granted 267,379 ordinary shares in HLB to an eligible executive of the Bank pursuant to the Bank's ESS. The vesting of the 267,379 free ordinary shares in HLB will be done in tranches over a period of 2 years from the date of the grant.

On 8 January 2020, the Bank has granted 250,514 ordinary shares in HLB to eligible executives of the Bank pursuant to the Bank's ESS. The vesting of the 250,514 free ordinary shares in HLB will be done in tranches over a period of 1.5 years from the date of the grant.

During the financial period ended 30 September 2020, a total of 700,000 share options lapsed and a total of 235,413 share options were exercised pursuant to the Bank's ESS.

#### A7 Dividends paid

There were no dividends paid during the financial period under review.

# **Registration No: 193401000023 (97141-X)**

(Incorporated in Malaysia)

# ${\bf A8} \quad {\bf Financial \ assets \ at \ fair \ value \ through \ profit \ or \ loss \ ("FVTPL")}$

	<u>The Group</u>		The Bank		
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000	
Money market instruments:					
Government treasury bills	557,764	579,866	318,369	579,866	
Malaysian Government securities	1,216,839	747,323	1,216,839	747,323	
Malaysian Government investment					
certificates	483,881	1,135,704	483,881	1,114,035	
Cagamas bonds	111,675	166,697	111,675	166,697	
Khazanah bonds	-	19,999	-	19,999	
Other Government securities	15,652	47,452	15,652	47,452	
	2,385,811	2,697,041	2,146,416	2,675,372	
Quoted securities:					
Wholesale fund/unit trust	4,956,490	4,657,038	4,956,490	4,657,038	
Foreign currency bonds in Malaysia	75,662	159,401	75,662	159,401	
Foreign currency bonds outside Malaysia	-	145,069	-	145,069	
Unquoted securities:					
Corporate bonds and sukuk	141,686	55,211	141,686	55,211	
Shares in Malaysia	330,636	330,636	330,636	330,636	
Foreign currency bonds in Malaysia	17,758	-	17,758	-	
Redeemable preference shares	25,000	25,000	25,000	25,000	
Total financial assets at FVTPL	7,933,043	8,069,396	7,693,648	8,047,727	

# $Registration\ No:\ 193401000023\ (97141-X)$

(Incorporated in Malaysia)

# A9 Financial investments at fair value through other comprehensive income ("FVOCI")

		The Group		The Bank		
		30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000	
At f	air value					
(a)	Debt instruments	32,490,519	27,222,450	27,608,218	24,677,811	
(b)	Equity instruments	60,094	60,094	60,094	60,094	
	Total financial investments at FVOCI	32,550,613	27,282,544	27,668,312	24,737,905	
(a)	Debt instruments					
	Money market instruments:					
	Government treasury bills	600,304	487,768	600,304	487,768	
	Malaysian Government securities	4,951,018	2,106,857	4,951,018	2,106,857	
	Malaysian Government investment					
	certificates	10,561,464	8,287,017	6,544,719	6,656,156	
	Negotiable instruments of deposit	813,621	950,404	614,531	700,603	
	Other Government securities	254,098	312,507	139,475	196,152	
	Cagamas bonds	1,687,130	1,687,440	1,521,917	1,522,417	
	Khazanah bonds	586,969	529,373	586,969	529,373	
		19,454,604	14,361,366	14,958,933	12,199,326	
	Quoted securities:					
	Foreign currency bonds in Malaysia	2,254,626	2,131,473	2,254,626	2,131,473	
	Foreign currency bonds outside Malaysia	1,312,677	1,353,402	1,312,677	1,353,402	
	Unquoted securities:					
	Malaysian Government sukuk	554,081	554,124	554,081	554,124	
	Corporate bonds and sukuk	8,322,377	8,091,050	7,935,747	7,708,451	
	Foreign currency bonds in Malaysia	277,850	306,295	277,850	306,295	
	Foreign currency bonds outside Malaysia	314,304	424,740	314,304	424,740	
		32,490,519	27,222,450	27,608,218	24,677,811	

## **Registration No: 193401000023 (97141-X)** (Incorporated in Malaysia)

# A9 Financial investments at fair value through other comprehensive income ("FVOCI") (continued)

Movements in expected credit losses of debt instruments at FVOCI are as follows:

	Stage 1	Stage 2	Stage 3	
		<b>Lifetime ECL</b>	Lifetime ECL	
	12 Months	not credit	credit	
The Group	ECL	impaired	impaired	Total ECL
30 September 2020	RM'000	RM'000	RM'000	RM'000
At 1 July	2,068	-	4,287	6,355
New financial assets originated or purchased	5	-	=	5
Financial assets derecognised	(124)	-	=	(124)
Changes due to change in credit risk	135	-	-	135
Changes in models/risk parameters	(20)	-	-	(20)
Exchange differences	(37)	-	-	(37)
At 30 September	2,027		4,287	6,314

_	Stage 1	Stage 2	Stage 3	
The Group 30 June 2020	12 Months ECL RM'000	Lifetime ECL not credit impaired RM'000	Lifetime ECL credit impaired RM'000	Total ECL RM'000
At 1 July	1,566	-	4,287	5,853
New financial assets originated or purchased	1,735	-	-	1,735
Financial assets derecognised	(1,046)	-	-	(1,046)
Changes due to change in credit risk	(197)	-	-	(197)
Changes in models/risk parameters	(20)	-	-	(20)
Exchange differences	30	-	-	30
At 30 June	2,068	-	4,287	6,355

# Registration No: 193401000023 (97141-X)

(Incorporated in Malaysia)

## A9 Financial investments at fair value through other comprehensive income ("FVOCI") (continued)

Movements in expected credit losses of debt instruments at FVOCI are as follows: (continued)

_	Stage 1	Stage 2	Stage 3		
		Lifetime ECL	Lifetime ECL		
m	12 Months	not credit	credit		
The Bank	ECL	impaired	impaired	Total ECL	
30 September 2020	RM'000	RM'000	RM'000	RM'000	
At 1 July	2,055	-	4,287	6,342	
New financial assets originated or purchased	4	-	- -	4	
Financial assets derecognised	(112)	-	-	(112)	
Changes due to change in credit risk	100	-	-	100	
Changes in models/risk parameters	(18)	-	-	(18)	
Exchange differences	(37)	_		(37)	
At 30 September	1,992		4,287	6,279	
_				_	
	Stage 1	Stage 2	Stage 3		
<del>-</del>	Stage 1	Lifetime ECL	Lifetime ECL		
	12 Months	not credit	credit		
The Bank	ECL	impaired	impaired	Total ECL	
30 June 2020	RM'000	RM'000	RM'000	RM'000	
<del>-</del>					
At 1 July	1,454	-	4,287	5,741	
New financial assets originated or purchased	1,724	-	-	1,724	
Financial assets derecognised	(975)	-	-	(975)	
Changes due to change in credit risk	(158)	-	-	(158)	
Changes in models/risk parameters	(18)	-	-	(18)	
Exchange differences	28	-		28	
At 30 June	2,055	_	4,287	6,342	
	The Group		The Bank		
_	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000	
Equity instruments					
Unquoted securities:					
Shares in Malaysia	60,094	60,094	60,094	60,094	
=					

(b)

# Registration No: 193401000023 (97141-X) (Incorporated in Malaysia)

#### A10 Financial investments at amortised cost

	The Group		The Bank	
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
Money market instruments:				
Malaysian Government securities	2,973,812	2,764,183	2,973,812	2,764,183
Malaysian Government investment				
certificates	12,043,003	10,871,164	8,179,820	7,301,857
Khazanah bonds	319,068	316,038	280,753	278,110
Other Government securities	281,444	456,623	262,574	437,425
	15,617,327	14,408,008	11,696,959	10,781,575
Quoted securities:				
Foreign currency bonds in Malaysia	819,611	857,780	819,611	857,780
Foreign currency bonds outside Malaysia	142,969	145,577	142,969	145,577
Unquoted securities:				
Malaysian Government sukuk	2,637,747	2,659,375	1,681,919	1,695,435
Corporate bonds and sukuk	2,034,651	2,030,894	1,601,103	1,598,916
Less: Expected credit losses	(276)	(202)	(276)	(202)
Total financial investments at amortised cost	21,252,029	20,101,432	15,942,285	15,079,081

Movements in expected credit losses of financial investments at amortised cost are as follows:

	Stage 1	Stage 2	Stage 3	
The Group 30 September 2020	12 Months ECL RM'000	Lifetime ECL not credit impaired RM'000	Lifetime ECL credit impaired RM'000	Total ECL RM'000
At 1 July	202	-	-	202
Changes due to change in credit risk	80	-	-	80
Exchange differences	(6)		<u> </u>	(6)
At 30 September	276	-	-	276
The Group 30 June 2020	Stage 1  12 Months ECL RM'000	Stage 2 Lifetime ECL not credit impaired RM'000	Stage 3 Lifetime ECL credit impaired RM'000	Total ECL RM'000
At 1 July Changes due to change in credit risk Amount written off	180 20	- - -	827 - (827)	1,007 20 (827)
Exchange differences At 30 June	202	-		202

# **Registration No: 193401000023 (97141-X)**

(Incorporated in Malaysia)

## A10 Financial investments at amortised cost (continued)

Movements in expected credit losses of financial investments at amortised cost are as follows: (continued)

The Bank 30 September 2020	Stage 1  12 Months ECL RM'000	Stage 2 Lifetime ECL not credit impaired RM'000	Stage 3 Lifetime ECL credit impaired RM'000	Total ECL RM'000
At 1 July Changes due to change in credit risk Exchange differences At 30 September	202 80 (6) 276	- - - -	- - - -	202 80 (6) 276
The Bank 30 June 2020	Stage 1  12 Months ECL RM'000	Stage 2 Lifetime ECL not credit impaired RM'000	Stage 3 Lifetime ECL credit impaired RM'000	Total ECL RM'000
At 1 July Changes due to change in credit risk Amount written off Exchange differences	174 24 - 4	- - -	827 - (827)	1,001 24 (827) 4

#### A11 Loans, advances and financing

	The Group		The Bank	
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
Overdrafts	3,079,764	3,590,801	2,364,925	2,751,759
Term loans/financing:				
- Housing and shop loans/financing	83,737,217	82,482,204	66,177,735	65,361,213
- Syndicated/term loans or financing	14,606,117	13,850,875	10,227,860	9,721,008
- Hire purchase receivables	17,491,697	17,006,512	13,584,171	13,297,789
- Ijarah receivables	158,721	161,188	-	-
- Other term loans/financing	8,588,864	8,642,885	5,117,459	5,130,527
Credit/charge card receivables	3,051,055	3,094,683	3,051,055	3,094,683
Bills receivable	2,498,600	2,680,254	2,046,010	2,156,191
Trust receipts	646,190	1,476,882	631,447	1,444,741
Claims on customers under				
acceptance credits	5,146,864	5,235,605	4,473,633	4,487,325
Revolving credit	7,549,074	7,202,385	6,431,361	5,803,126
Staff loans/financing	135,685	143,067	131,778	131,302
Other loans/financing	1,436,104	365,021	1,427,346	365,020
Gross loans, advances and financing	148,125,952	145,932,362	115,664,780	113,744,684
Fair value changes arising from fair value hedges	24,084	21,714	20,964	18,955
Allowance for impairment losses:				
- Expected credit losses	(1,341,508)	(1,259,126)	(1,041,872)	(939,664)
Total net loans, advances and financing	146,808,528	144,694,950	114,643,872	112,823,975

Included in loans, advances and financing are housing loans sold to Cagamas with recourse to the Group and the Bank amounting to RM1,013,074,000 (2020: RM1,023,078,000) and RM294,429,000 (2020: RM297,169,000) respectively.

## A11 Loans, advances and financing (continued)

## A11a By type of customer

	The Group		The Bank	
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
Domestic non-bank financial institutions  Domestic business enterprises:	1,592,725	1,434,866	1,249,659	1,104,936
- small and medium enterprises ("SME")	23,810,604	22,642,512	18,864,367	17,935,809
- others	19,487,376	20,648,535	14,879,305	15,767,074
Government and statutory bodies	1,866	1,892	-	44
Individuals	99,711,945	98,108,836	77,571,793	76,575,340
Other domestic entities	883,959	975,756	669,771	445,023
Foreign entities	2,637,477	2,119,965	2,429,885	1,916,458
Gross loans, advances and financing	148,125,952	145,932,362	115,664,780	113,744,684

## A11b By interest/profit rate sensitivity

	The Group		The Bank	
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
Fixed rate:				
- Housing and shop loans/financing	1,571,532	1,577,765	996,651	1,002,819
- Hire purchase receivables	17,338,592	16,847,128	13,434,033	13,141,515
- Other fixed rate loans/financing	7,628,137	6,541,018	6,110,858	4,875,702
Variable rate:				
- Base rate/base lending rate plus	103,428,341	102,135,209	81,018,673	80,366,038
- Cost plus	17,325,552	17,922,029	14,104,565	14,358,610
- Other variables rates	833,798	909,213	-	-
Gross loans, advances and financing	148,125,952	145,932,362	115,664,780	113,744,684

## A11 Loans, advances and financing (continued)

## A11c By economic purpose

	The Group		The Bank	
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
Purchase of securities	816,021	780,571	504,446	476,522
Purchase of transport vehicles	17,242,940	16,769,096	13,284,342	13,009,091
Purchase of landed properties				
- residential	74,527,711	73,335,991	58,117,119	57,330,388
- non-residential	17,933,850	17,244,621	15,113,508	14,575,258
Purchase of fixed assets				
(excluding landed properties)	1,239,346	1,102,078	899,297	750,932
Personal use	3,425,212	3,437,021	2,078,334	2,089,238
Credit card	3,051,055	3,094,683	3,051,055	3,094,683
Construction	2,609,761	2,612,109	1,665,412	1,685,437
Mergers and acquisition	-	151,784	-	-
Working capital	25,802,085	25,929,408	20,072,005	19,821,776
Other purpose	1,477,971	1,475,000	879,262	911,359
Gross loans, advances and financing	148,125,952	145,932,362	115,664,780	113,744,684

## A11d By geographical distribution

	The Group		The Bank	
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
Malaysia	140,314,342	138,163,418	110,266,100	108,494,268
Singapore	5,398,680	5,250,416	5,398,680	5,250,416
Vietnam	833,798	909,213	-	-
Cambodia	1,579,132	1,609,315	-	-
Gross loans, advances and financing	148,125,952	145,932,362	115,664,780	113,744,684

#### A11 Loans, advances and financing (continued)

## Alle By residual contractual maturity

	The Group		The Bank	
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
Within one year	24,976,327	26,269,928	21,609,204	22,339,034
One year to less than three years	6,098,877	5,687,390	4,876,731	4,545,659
Three years to less than five years	10,628,949	10,647,798	7,541,775	7,374,925
Five years and more	106,421,799	103,327,246	81,637,070	79,485,066
Gross loans, advances and financing	148,125,952	145,932,362	115,664,780	113,744,684

## A11f Movements in impaired loans, advances and financing are as follows:

	The Group		The Bank	
_	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
At 1 July	889,754	1,071,111	663,767	887,864
Classified as impaired during the financial period/year	51,407	1,935,430	42,989	1,437,027
Reclassified as non-impaired during the financial				
period/year	(116,107)	(1,158,523)	(81,218)	(867,183)
Amount written back in respect of				
recoveries	(54,521)	(457,634)	(44,574)	(383,503)
Amount written off	(65,742)	(502,046)	(52,472)	(411,657)
Exchange difference	(219)	1,416	(15)	1,219
At 30 September	704,572	889,754	528,477	663,767
Gross impaired loans and financing as a				
% of gross loans, advances and financing	0.5%	0.6%	0.5%	0.6%

#### A11 Loans, advances and financing (continued)

## A11g Impaired loans, advances and financing by economic purpose

	The Group		The Bank	
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
Purchase of securities	1,694	284	1,692	284
Purchase of transport vehicles	38,726	71,019	28,924	53,363
Purchase of landed properties				
- residential	223,686	341,175	160,446	245,500
- non-residential	144,604	150,277	127,114	131,656
Purchase of fixed assets (excluding				
landed properties)	4,618	4,648	4,404	4,427
Personal use	10,891	24,479	6,823	12,692
Credit card	19,882	24,568	19,882	24,568
Construction	9,087	9,663	8,192	8,632
Working capital	183,064	194,803	160,845	172,473
Other purpose	68,320	68,838	10,155	10,172
Gross impaired loans, advances and financing	704,572	889,754	528,477	663,767

# A11h Impaired loans, advances and financing by geographical distribution

	The Group		The Bank	
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
Malaysia	695,555	881,407	526,141	662,511
Singapore	2,336	1,256	2,336	1,256
Vietnam	1,538	1,808	-	_
Cambodia	5,143	5,283	-	-
Gross impaired loans, advances and financing	704,572	889,754	528,477	663,767

## A11 Loans, advances and financing (continued)

## Alli Movements in expected credit losses for loans, advances and financing are as follows:

The Group 30 September 2020	Stage 1  12 Months ECL RM'000	Stage 2 Lifetime ECL not credit impaired RM'000	Stage 3 Lifetime ECL credit impaired RM'000	Total ECL RM'000
				_
At 1 July	549,509	435,827	273,790	1,259,126
Changes in ECL due to transfer within stages	(1,773)	(9,487)	11,260	-
Transfer to Stage 1	3,692	(3,685)	(7)	-
Transfer to Stage 2	(5,458)	13,787	(8,329)	-
Transfer to Stage 3	(7)	(19,589)	19,596	-
New financial assets originated	16,559	159	53	16,771
Financial assets derecognised	(6,898)	(6,242)	(2,000)	(15,140)
Changes due to change in credit risk	232,798	(69,590)	14,871	178,079
Changes in models/risk parameters	(16)	(30,643)	(2)	(30,661)
Amount written off	-	-	(68,138)	(68,138)
Exchange difference	(411)	(229)	(45)	(685)
Other movements	-	-	2,156	2,156
At 30 September	789,768	319,795	231,945	1,341,508
	Stage 1 12 Months	Stage 2 Lifetime ECL not credit	Stage 3 Lifetime ECL credit	
The Group	ECL	impaired	impaired	Total ECL
30 June 2020	RM'000	RM'000	RM'000	RM'000
At 1 July	369,715	498,325	393,599	1,261,639
Changes in ECL due to transfer within stages	(89,938)	(133,376)	223,314	-
Transfer to Stage 1	16,035	(15,930)	(105)	_
Transfer to Stage 2	(105,843)	206,821	(100,978)	_
Transfer to Stage 3	(130)	(324,267)	324,397	_
New financial assets originated	55,031	2,236	1,513	58,780
Financial assets derecognised	(19,751)	(40,717)	(22,042)	(82,510)
Changes due to change in credit risk			192,808	573,581
•	262,886	117.887		
Changes in models/risk parameters	262,886 (28,743)	117,887 (8.852)		
Changes in models/risk parameters  Amount written off	262,886 (28,743)	(8,852)	(10,855)	(48,450)
Amount written off	(28,743)	(8,852)	(10,855) (501,536)	(48,450) (501,536)
			(10,855)	(48,450)

#### A11 Loans, advances and financing (continued)

# Alli Movements in expected credit losses for loans, advances and financing are as follows: (continued)

	Stage 1 12 Months	Stage 2 Lifetime ECL not credit	Stage 3 Lifetime ECL credit	
The Bank	ECL	impaired	impaired	Total ECL
30 September 2020	RM'000	RM'000	RM'000	RM'000
At 1 July	408,715	347,084	183,865	939,664
Changes in ECL due to transfer within stages	(2,130)	(10,084)	12,214	-
Transfer to Stage 1	2,968	(2,963)	(5)	-
Transfer to Stage 2	(5,091)	11,230	(6,139)	-
Transfer to Stage 3	(7)	(18,351)	18,358	-
New financial assets originated	10,369	126	-	10,495
Financial assets derecognised	(1,877)	(4,854)	(1,391)	(8,122)
Changes due to change in credit risk	218,834	(46,892)	10,332	182,274
Changes in models/risk parameters	119	(30,642)	(2)	(30,525)
Amount written off	-	-	(53,521)	(53,521)
Exchange difference	(139)	(181)	(8)	(328)
Other movements	_	-	1,935	1,935
At 30 September	633,891	254,557	153,424	1,041,872
	Stage 1	Stage 2	Stage 3	
	10.14	Lifetime ECL	Lifetime ECL	
The Doub	12 Months	not credit	credit	Total ECI
The Bank 30 June 2020	ECL RM'000	impaired	impaired	Total ECL
30 June 2020	KIVI UUU	RM'000	RM'000	RM'000
At 1 July	311,663	386,656	313,483	1,011,802
Changes in ECL due to transfer within stages	(74,495)	(88,115)	162,610	-
Transfer to Stage 1	12,762	(12,674)	(88)	-
Transfer to Stage 2	(87,141)	157,992	(70,851)	-
Transfer to Stage 3	(116)	(233,433)	233,549	-
New financial assets originated	22,920	1,701	1,510	26,131
Financial assets derecognised	(4,889)	(24,163)	(11,830)	(40,882)
Changes due to change in credit risk	178,900	76,802	138,440	394,142
Changes in models/risk parameters	(25,488)	(6,057)	(7,782)	(39,327)
Amount written off	-	-	(410,609)	(410,609)
Exchange difference			1 270	1.704
	104	260	1,370	1,734
Other movements	104 -	260	(3,327)	(3,327)

#### A12 Other assets

	The Group		The Bank	
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
Foreclosed properties	18,085	18,447	11,049	10,985
Sundry debtors and other prepayments	640,342	693,771	581,396	641,763
Treasury related receivables	827,534	370,435	860,282	370,383
Cash collateral pledged for derivative transactions	533,596	511,094	533,596	511,094
Other receivables	48,254	88,769	42,806	72,624
	2,067,811	1,682,516	2,029,129	1,606,849

#### A13 Deposits from customers

#### A13a By type of deposit

	The Group		The Bank	
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
Amortised cost				
Fixed deposits	96,570,976	94,503,266	73,527,662	70,442,696
Negotiable instruments of deposits	6,430,237	9,049,600	4,033,507	7,002,956
Short-term placements	19,267,486	20,370,873	16,134,439	17,866,840
•	122,268,699	123,923,739	93,695,608	95,312,492
Demand deposits	28,859,466	27,338,992	25,102,191	23,903,209
Saving deposits	21,746,283	21,018,664	18,088,696	17,452,144
Others	717,596	748,749	516,578	553,397
	173,592,044	173,030,144	137,403,073	137,221,242
At fair value through profit and loss				
Structured deposits linked to interest rate derivatives Fair value changes arising from designation at	1,158,418	463,933	1,058,377	413,741
fair value through profit or loss *	(58,065)	(1,416)	(52,142)	(1,621)
	1,100,353	462,517	1,006,235	412,120
	174,692,397	173,492,661	138,409,308	137,633,362

<sup>\*</sup> The Group and the Bank have issued structured deposits which are linked to interest rate derivatives and designated them at fair value through profit or loss. This designation is permitted under MFRS 9 as it significantly reduces accounting mismatch. These instruments are managed by the Group on the basis of fair value and includes terms that have substantive derivative characteristics.

The fair value changes of the structured deposits which are linked to interest rate derivatives that are attributable to the changes in own credit risk are not significant.

#### A13 Deposits from customers (continued)

#### A13b By type of customer

	The Group		The Bank	
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
Government and statutory bodies	9,609,262	8,665,449	5,336,831	4,403,641
Business enterprises	68,732,281	69,639,804	50,880,933	53,475,665
Individuals	93,542,434	92,513,524	80,137,982	77,808,532
Others	2,808,420	2,673,884	2,053,562	1,945,524
	174,692,397	173,492,661	138,409,308	137,633,362

#### A13c The maturity structure of fixed deposits, negotiable instruments of deposits and short-term placements are as follows:

	The Group		The Bank	
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
Due within:				
- six months	103,153,830	102,956,857	78,499,872	78,557,105
- six months to one year	17,955,658	19,785,172	14,263,389	15,821,608
- one year to five years	926,837	999,959	699,973	752,028
- more than five years	232,374	181,751	232,374	181,751
	122,268,699	123,923,739	93,695,608	95,312,492

#### A14 Investment accounts of customers

	The Group		The Bank	
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
Unrestricted investment accounts	440,257	356,475	<u>-</u>	_

#### A15 Deposits and placements of banks and other financial institutions

	The Gr	<u>coup</u>	The Ba	ank
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
Licensed banks	6,559,407	5,263,923	6,976,609	5,639,271
Licensed investment banks	100,005	-	100,005	-
Licensed Islamic banks	359,000	-	-	-
Central banks (Note)	1,173,590	1,176,258	1,046,221	1,011,970
Other financial institutions	490,019	60,899	400,019	-
	8,682,021	6,501,080	8,522,854	6,651,241

#### Note:

Deposits and placements from central banks includes monies received by the Group and the Bank under the various government financing scheme as part of the government support measure in response to COVID-19 pandemic for the purpose of SME lending amounting to RM1,046,221,000 at concession rates.

#### A16 Other liabilities

Exchange difference

Other movements

At 30 June

	The G	Froup	The B	ank
	30/09/2020	30/06/2020	30/09/2020	30/06/2020
Note	RM'000	RM'000	RM'000	RM'000
Zakat	437	350	-	-
Post employment benefits obligation				
- defined contribution plan	293	293	293	293
Loan advance payment	3,663,668	3,916,289	2,951,060	3,161,826
Amount due to subsidiary companies	-	-	429,501	429,380
Treasury and cheque clearing	218,020	210,699	185,335	38,282
Treasury related payables	167,494	197,219	167,494	197,219
Sundry creditors and accruals	316,796	306,800	279,263	268,483
Provision for bonus and staff related expenses	199,053	155,437	188,444	146,030
Expected credit losses on financial				
guarantee contracts (a)	8,556	8,480	7,003	6,944
Provision for reinstatement cost	22,561	22,614	27,703	28,039
Others	569,953	530,029	529,415	497,209
	5,166,831	5,348,210	4,765,511	4,773,705
				1,773,703
(a) Movements in expected credit losses of financial	guarantee contrac <b>Stage 1</b>	ts are as follows: Stage 2	Stage 3	
		Lifetime ECL	Lifetime ECL	
	12 Months			
The Crown		not credit	credit	Total ECL
The Group 30 September 2020	ECL RM'000	impaired RM'000	impaired RM'000	RM'000
50 September 2020	KWI UUU	KIVI UUU	KIVI UUU	KWI UUU
At 1 July	3,260	5,220	-	8,480
Changes in ECL due to transfer within stages	(5)	5	-	-
Transfer to Stage 1	2	(2)	-	-
Transfer to Stage 2	(7)	7	-	-
Transfer to Stage 3	-	-	-	-
New financial assets originated	30	-	-	30
Financial assets derecognised	(2)	-	-	(2)
Changes due to change in credit risk	226	47		
C1		4/	-	273
Changes in models/risk parameters	1	(89)	-	
Exchange difference			- - -	
	1	(89)	- - -	(88)
Exchange difference	1 (7)	(89) (130)		(88) (137)
Exchange difference	1 (7) 3,503 Stage 1	(89) (130) 5,053	Stage 3 Lifetime ECL	(88) (137)
Exchange difference	1 (7) 3,503 Stage 1	(89) (130) 5,053 Stage 2		(88) (137)
Exchange difference	1 (7) 3,503 Stage 1	(89) (130) 5,053 Stage 2 Lifetime ECL	Lifetime ECL	(88) (137)
Exchange difference At 30 September	1 (7) 3,503 Stage 1 12 Months	(89) (130) 5,053 Stage 2 Lifetime ECL not credit	Lifetime ECL credit	(88) (137) 8,556
Exchange difference At 30 September  The Group 30 June 2020 At 1 July	1 (7) 3,503 Stage 1  12 Months ECL	(89) (130) 5,053 Stage 2 Lifetime ECL not credit impaired	Lifetime ECL credit impaired	(88) (137) 8,556 Total ECL
Exchange difference At 30 September  The Group 30 June 2020	1 (7) 3,503 Stage 1  12 Months ECL RM'000	(89) (130) 5,053 Stage 2 Lifetime ECL not credit impaired RM'000	Lifetime ECL credit impaired RM'000	(88) (137) 8,556 Total ECL RM'000
Exchange difference At 30 September  The Group 30 June 2020 At 1 July	1 (7) 3,503 Stage 1  12 Months ECL RM'000 2,380	(89) (130) 5,053 Stage 2 Lifetime ECL not credit impaired RM'000 5,527	Lifetime ECL credit impaired RM'000	(88) (137) 8,556 Total ECL RM'000
Exchange difference At 30 September  The Group 30 June 2020 At 1 July Changes in ECL due to transfer within stages	1 (7) 3,503 Stage 1  12 Months ECL RM'000 2,380 (53)	(89) (130) 5,053 Stage 2 Lifetime ECL not credit impaired RM'000 5,527 47	Lifetime ECL credit impaired RM'000	(88) (137) 8,556 Total ECL RM'000
Exchange difference At 30 September  The Group 30 June 2020 At 1 July Changes in ECL due to transfer within stages Transfer to Stage 1	1 (7) 3,503  Stage 1  12 Months ECL RM'000 2,380 (53)	(89) (130) 5,053 Stage 2 Lifetime ECL not credit impaired RM'000 5,527 47 (4)	Lifetime ECL credit impaired RM'000	(88) (137) 8,556 Total ECL RM'000
Exchange difference At 30 September  The Group 30 June 2020 At 1 July Changes in ECL due to transfer within stages Transfer to Stage 1 Transfer to Stage 2	1 (7) 3,503  Stage 1  12 Months ECL RM'000 2,380 (53)	(89) (130) 5,053 Stage 2 Lifetime ECL not credit impaired RM'000 5,527 47 (4) 57	Lifetime ECL credit impaired RM'000	(88) (137) 8,556 Total ECL RM'000
Exchange difference At 30 September  The Group 30 June 2020 At 1 July Changes in ECL due to transfer within stages Transfer to Stage 1 Transfer to Stage 2 Transfer to Stage 3	1 (7) 3,503  Stage 1  12 Months ECL RM'000  2,380 (53) 4 (57) -	(89) (130) 5,053 Stage 2 Lifetime ECL not credit impaired RM'000 5,527 47 (4) 57 (6)	Lifetime ECL credit impaired RM'000	(88) (137) 8,556 Total ECL RM'000 7,928 - - -

3,260

149

5,220

157

8,480

(8)

(8)

#### A16 Other liabilities (continued)

(a) Movements in expected credit losses of financial guarantee contracts are as follows: (continued)

	Stage 1	Stage 2	Stage 3	
		Lifetime ECL	Lifetime ECL	
	12 Months	not credit	credit	
The Bank	ECL	impaired	impaired	Total ECL
30 September 2020	RM'000	RM'000	RM'000	RM'000
	. =0.			
At 1 July	1,731	5,213	-	6,944
Changes in ECL due to transfer within stages	(6)	6	-	-
Transfer to Stage 1	1	(1)	-	-
Transfer to Stage 2	(7)	7	-	-
Transfer to Stage 3	=	=	-	-
New financial assets originated	25	=	-	25
Financial assets derecognised	(2)	-	-	(2)
Changes due to change in credit risk	213	48	-	261
Changes in models/risk parameters	1	(89)	-	(88)
Exchange difference	(6)	(131)	-	(137)
At 30 September	1,956	5,047		7,003

The Bank 30 June 2020	Stage 1  12 Months ECL RM'000	Stage 2 Lifetime ECL not credit impaired RM'000	Stage 3 Lifetime ECL credit impaired RM'000	Total ECL RM'000
At 1 July	1,574	5,521	22	7,117
Changes in ECL due to transfer within stages	(52)	46	6	-
Transfer to Stage 1	4	(4)	-	-
Transfer to Stage 2	(56)	56	-	-
Transfer to Stage 3	-	(6)	6	-
New financial assets originated	172	1	-	173
Financial assets derecognised	(23)	(23)	-	(46)
Changes due to change in credit risk	53	(479)	(19)	(445)
Exchange difference	7	147	-	154
Other movements	-	-	(9)	(9)
At 30 June	1,731	5,213	-	6,944

# Registration No: 193401000023 (97141-X) (Incorporated in Malaysia)

#### A17 Tier 2 subordinated bonds

	The Group		The Bank	
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
RM1.5 billion Tier 2 subordinated notes, at par	1,500,000	1,500,000	1,500,000	1,500,000
Add: Interest payable	19,041	2,254	19,041	2,254
	1,519,041	1,502,254	1,519,041	1,502,254
Less: Unamortised discounts	(30)	(30)	(30)	(30)
	1,519,011	1,502,224	1,519,011	1,502,224

On 25 June 2018, the Bank issued a second tranche of RM500.0 million nominal value of 10-year non-callable 5 years Sub Notes callable on 26 June 2023 (and thereafter) and due on 23 June 2028 out of its RM10.0 billion Multi-Currency Sub Notes Programme. The coupon rate for this second tranche of the Sub Notes is 4.86% per annum, which is payable semi-annually in arrears from the date of the issue.

On 14 June 2019, the Bank issued a third tranche of RM1.0 billion nominal value of 10-year non-callable 5 years Sub Notes callable on 14 June 2024 (and thereafter) and due on 14 June 2029 out of its RM10.0 billion Multi-Currency Sub Notes Programme. The coupon rate for this third tranche of the Sub Notes is 4.23% per annum, which is payable semi-annually in arrears from the date of the issue.

#### A18 Multi-currency Additional Tier 1 capital securities

	The Group		The Bank	
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
RM800 million Multi-currency Additional Tier-1 capital securities at par	800,000	800,000	800,000	800,000
Add: Interest payable	7,131	6,666	7,131	6,666
	807,131	806,666	807,131	806,666
Less: Unamortised discounts	(313)	(346)	(313)	(346)
	806,818	806,320	806,818	806,320

On 30 November 2017, the Bank issued a nominal value RM400.0 million perpetual Multi-currency Additional Tier 1 capital securities ("Capital Securities") under the RM10.0 billion Capital Securities Programme of which was fully subscribed by its holding company, HLFG. The Capital Securities, which qualify as Additional Tier 1 capital for the Bank, carry a distribution rate of 5.13% per annum. The Capital Securities are perpetual with an Issuer's call option to redeem at the end of year 5. The proceeds from the issuance was used to subscribe the RM400.0 million Multi-currency Additional Tier 1 subordinated sukuk wakalah issued by HLISB, a whollyowned subsidiary of the Bank.

On 29 March 2019 the Bank issued a second tranche nominal value of RM400.0 million perpetual Capital Securities fully subscribed by HLFG. The Capital Securities carry a distribution rate of 4.72% per annum and are perpetual with an Issuer's call option to redeem at the end of year 5. The proceeds from the issuance shall be utilised to fulfill the requirements of Additional Tier 1 capital as per BNM's *Capital Adequacy Framework* (*Capital Components*) issued on 2 February 2018 and without limitation, to on-lend to HLB's subsidiaries, for investment into HLB's subsidiaries, for working capital, general banking and other corporate purposes and/or if required, the refinancing of any existing financing obligations of HLB and/or any existing capital securities issued under the Capital Securities Programme.

#### A19(a) Interest income

	1st Quarter Ended		Cumulative Three Months Ended		
	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000	
Group					
Loan, advances and financing	1,033,354	1,225,389	1,033,354	1,225,389	
Money at call and deposit placements with					
financial institutions	17,765	47,798	17,765	47,798	
Financial investments at FVOCI	180,896	170,722	180,896	170,722	
Financial investments at amortised cost	131,516	96,771	131,516	96,771	
Others	139	1,725	139	1,725	
	1,363,670	1,542,405	1,363,670	1,542,405	
Of which:					
Interest income earned on impaired loans, advances and financing	(1,924)	1,371	(1,924)	1,371	
	1st Quarte	r Fndad	Cumulative Th		
	_				
	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000	
<u>Bank</u>					
Loan, advances and financing	991,553	1,192,659	991,553	1,192,659	
Money at call and deposit placements with					
financial institutions					
	19,175	46,815	19,175	46,815	
Financial investments at FVOCI	19,175 179,994	46,815 170,888	19,175 179,994	46,815 170,888	
Financial investments at FVOCI Financial investments at amortised cost					
	179,994	170,888	179,994	170,888	
Financial investments at amortised cost	179,994 131,313	170,888 96,565	179,994 131,313	170,888 96,565	
Financial investments at amortised cost	179,994 131,313 3,555	170,888 96,565 1,731	179,994 131,313 3,555	170,888 96,565 1,731	
Financial investments at amortised cost Others	179,994 131,313 3,555	170,888 96,565 1,731	179,994 131,313 3,555	170,888 96,565 1,731	

# Registration No: 193401000023 (97141-X)

# (Incorporated in Malaysia)

#### A19(b) Interest income for financial assets at FVTPL

**A20** 

	1st Quarter Ended		Cumulative Three Months Ended		
	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000	
Group Financial assets at FVTPL	40,336	69,653	40,336	69,653	
	1st Quarte	er Ended	Cumulative T		
	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000	
Bank Financial assets at FVTPL	40,336	69,653	40,336	69,653	
Interest expense					
interest expense	1st Quants	on Endad	Cumulative T		
	1st Quarte				
	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000	
Group					
Deposits and placements of banks					
and other financial institutions	23,738	42,184	23,738	42,184	
Deposits from customers	496,183	722,735	496,183	722,735	
Short-term placements Tier 2 subordinated bonds	55,825	103,931	55,825	103,931	
Multi-currency Additional Tier-1	16,787	16,757	16,787	16,757	
capital securities	9,923	9,923	9,923	9,923	
Innovative Tier 1 capital securities	-	8,413	-	8,413	
Recourse obligation on loans sold to Cagamas	2,632	810	2,632	810	
Others	2,640	2,993	2,640	2,993	
- -	607,728	907,746	607,728	907,746	
	1st Quarter Ended		Cumulative Three Months Ended		
	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000	
Bank					
Deposits and placements of banks					
and other financial institutions	26,805	42,769	26,805	42,769	
Deposits from customers	478,059	710,160	478,059	710,160	
Short-term placements	55,825	103,931	55,825	103,931	
Tier 2 subordinated bonds	16,787	16,787	16,787	16,787	
Multi-currency Additional Tier-1 capital securities	9,964	9,964	9,964	9,964	
Innovative Tier 1 capital securities	2,20 <del>4</del> -	8,413	2,20 <del>4</del> -	8,413	
Recourse obligation on loans sold to Cagamas	2,632	810	2,632	810	
Others			4,402	5,077	
	4,402	5,077	4,402	3,011	

## A21 Net income from Islamic Banking business

	1st Quarter Ended		Cumulative Three Months Ended		
	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000	
Group					
Income derived from investment of					
depositors' funds and others	348,100	393,131	348,100	393,131	
Income derived from investment of					
shareholders' funds	51,448	45,811	51,448	45,811	
Income derived from investment of					
investment account	5,547	92	5,547	92	
Income attributable to depositors	(184,391)	(239,177)	(184,391)	(239,177)	
Income attributable to depositors on					
investment account	(2,124)	(66)	(2,124)	(66)	
	218,580	199,791	218,580	199,791	
Of which:					
Financing income earned on impaired					
financing and advances	(220)	251	(220)	251	

## A22 Other operating income

1st Quarter Ended Ended	Cumulative Three Months Ended	
	/09/2019 M'000	
Group		
(a) Fee income:		
Commissions 41,205 46,084 41,205	46,084	
Service charges and fees 8,322 9,656 8,322	9,656	
Guarantee fees 4,420 3,655 4,420	3,655	
Credit card related fees 46,103 52,769 46,103	52,769	
Corporate advisory fees - 94 -	94	
Commitment fees 9,485 8,387 9,485	8,387	
Fee on loans, advances and financing 12,577 12,538 12,577	12,538	
Other fee income 23,793 33,058 23,793	33,058	
145,905 166,241 145,905	166,241	
(b) Gain arising from sale of		
financial assets:	40 = 60	
Net gain from sale of financial assets at FVTPL 43,705 49,768 43,705	49,768	
Net loss from sale of derivative financial instruments (3,100) (5,058) (3,100)	(5,058)	
Net gain from sale of financial investments	(3,036)	
at FVOCI 111,799 89,268 111,799	89,268	
152,404 133,978 152,404	133,978	
(c) Gross dividend income from:		
Financial assets at FVTPL 29,332 63,745 29,332	63,745	
Financial investments at FVOCI 375 203 375	203	
29,707 63,948 29,707	63,948	

## A22 Other operating income (continued)

1st Quarter Ended		Cumulative Three Months Ended	
30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000
(3,104)	(18,798)	(3,104)	(18,798)
6,385	(53,180)	6,385	(53,180)
3,281	(71,978)	3,281	(71,978)
(1,806)	(409)	(1,806)	(409)
52	(178)	52	(178)
262	11,558	262	11,558
3,281	3,710	3,281	3,710
96	176	96	176
811	3,943	811	3,943
4,450	19,387	4,450	19,387
333,993	310,989	333,993	310,989
	30/09/2020 RM'000 (3,104) 6,385 3,281 (1,806) 52 262 3,281 96 811 4,450	30/09/2020 30/09/2019 RM'000  (3,104) (18,798) 6,385 (53,180) 3,281 (71,978)  (1,806) (409)  52 (178)  262 11,558 3,281 3,710  96 176 811 3,943  4,450 19,387	1st Quarter Ended         End           30/09/2020 RM'000         30/09/2019 RM'000         30/09/2020 RM'000           (3,104) 6,385         (18,798) (53,180) 6,385         (3,104) 6,385           3,281         (71,978)         3,281           (1,806)         (409)         (1,806)           52         (178)         52           262 3,281         3,710         3,281           96 811         176 3,943         96 811           4,450         19,387         4,450

## A22 Other operating income (continued)

	1st Quarter Ended		Cumulative Three Months Ended	
	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000
<b>Bank</b>				
(a) Fee income:				
Commissions	40,744	45,273	40,744	45,273
Service charges and fees	8,190	9,402	8,190	9,402
Guarantee fees	4,395	3,642	4,395	3,642
Credit card related fees	46,103	52,769	46,103	52,769
Corporate advisory fees	-	94	-	94
Commitment fees	9,155	8,147	9,155	8,147
Fee on loans, advances and financing	10,879	11,437	10,879	11,437
Other fee income	23,620	32,928	23,620	32,928
	143,086	163,692	143,086	163,692
(b) <u>Gain arising from sale of</u> <u>financial assets:</u>				
Net gain from sale of financial assets at FVTPL	43,705	49,768	43,705	49,768
Net loss from sale of derivative				
financial instruments	(3,100)	(5,058)	(3,100)	(5,058)
Net gain from sale of financial investments				
at FVOCI	111,799	88,977	111,799	88,977
	152,404	133,687	152,404	133,687
(c) Gross dividend income from:				
Financial assets at FVTPL	29,332	63,745	29,332	63,745
Financial investments at FVOCI	375	203	375	203
	29,707	63,948	29,707	63,948

# A22 Other operating income (continued)

1st Quart	er Ended	Cumulative Three Months Ended		
30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000	
(3,104)	(18,798)	(3,104)	(18,798)	
3,741	(53,180)	3,741	(53,180)	
637	(71,978)	637	(71,978)	
(1,806)	(409)	(1,806)	(409)	
52_	(178)	52	(178)	
(199)	11,233	(199)	11,233	
2,071	2,078	2,071	2,078	
96	176	96	176	
1,075	3,773	1,075	3,773	
3,043	17,260	3,043	17,260	
327,123	306,022	327,123	306,022	
	30/09/2020 RM'000 (3,104) 3,741 637 (1,806) 52 (199) 2,071 96 1,075 3,043	RM'000         RM'000           (3,104)         (18,798)           3,741         (53,180)           637         (71,978)           (1,806)         (409)           52         (178)           (199)         11,233           2,071         2,078           96         176           1,075         3,773           3,043         17,260	1st Quarter Ended         Ended           30/09/2020 RM'000         30/09/2019 RM'000         30/09/2020 RM'000           (3,104) (18,798) (3,104) (53,180) (53,180) (71,978)         3,741           637         (71,978) (409) (1,806)           (1,806) (409) (1,806)         (1,806) (409) (1,806)           52         (178) 52           (199) (1,233) (199) (2,071) (2,078) (2,071) (2,078) (3,773) (1,075) (3,773) (1,075) (3,043) (17,260) (3,043) (17,260) (3,043) (17,260) (3,043) (17,260) (3,043) (17,260) (3,043) (17,260) (3,043) (17,260) (3,043) (17,260) (3,043) (17,260) (3,043) (17,260) (1,075) (17,260) (1,075) (17,260) (1,075) (17,260) (1,075) (1,075) (17,260) (1,075) (1,	

# **A23** Other operating expenses

5 Other operating expenses	1st Quarter Ended			Three Months ded	
	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000	
Group					
Personnel costs					
- Salaries, allowances and bonuses	265,175	261,451	265,175	261,451	
- Medical expenses	8,419	7,306	8,419	7,306	
- Training and convention expenses	1,967	7,051	1,967	7,051	
- Staff welfare	2,840	2,003	2,840	2,003	
- Others	27,948	10,233	27,948	10,233	
	306,349	288,044	306,349	288,044	
Establishment costs					
- Depreciation of property and equipment	32,001	33,839	32,001	33,839	
- Depreciation of right-of-use assets	13,508	13,516	13,508	13,516	
- Amortisation of intangible assets	13,792	13,802	13,792	13,802	
- Rental of premises	433	1,419	433	1,419	
- Information technology expenses	44,483	40,128	44,483	40,128	
- Security services	6,225	7,087	6,225	7,087	
- Electricity, water and sewerage	5,351	6,268	5,351	6,268	
- Hire of plant and machinery	3,476	3,465	3,476	3,465	
- Others	7,052	7,535	7,052	7,535	
	126,321	127,059	126,321	127,059	
Marketing expenses					
- Advertisement and publicity	4,151	6,353	4,151	6,353	
- Sales commission and credit card related fees	24,142	31,436	24,142	31,436	
- Others	3,351	5,358	3,351	5,358	
	31,644	43,147	31,644	43,147	
Administration and general expenses - Teletransmission expenses	5,668	5,044	5,668	5,044	
- Stationery and printing expenses	3,108	2,790	3,108	2,790	
- Professional fees	20,578	25,708	20,578	25,708	
- Insurance fees	5,874	10,272	5,874	10,272	
- Stamp, postage and courier	3,137	3,039	3,137	3,039	
- Travelling and transport expenses	751	1,239	751	1,239	
- Registration and license fees	2,230	2,101	2,230	2,101	
- Brokerage and commission	2,116	2,367	2,116	2,367	
- Credit card fees	11,590	11,526	11,590	11,526	
- Others	1,682	(77)	1,682	(77)	
	56,734	64,009	56,734	64,009	
	521,048	522,259	521,048	522,259	
		,		,	

# A23 Other operating expenses (continued)

3 Other operating expenses (continued)	1st Quarter Ended			Three Months ded
	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000
<u>Bank</u>				
<u>Personnel costs</u>				
- Salaries, allowances and bonuses	211,505	211,114	211,505	211,114
- Medical expenses	6,485	6,045	6,485	6,045
- Training and convention expenses	1,678	5,818	1,678	5,818
- Staff welfare	2,483	1,649	2,483	1,649
- Others	26,957	8,372	26,957	8,372
	249,108	232,998	249,108	232,998
Establishment costs				
- Depreciation of property and equipment	27,407	29,446	27,407	29,446
- Depreciation of right-of-use assets	19,051	19,308	19,051	19,308
- Amortisation of intangible assets	12,473	12,661	12,473	12,661
- Rental of premises	526	1,118	526	1,118
- Information technology expenses	39,972	35,834	39,972	35,834
- Security services	4,931	5,541	4,931	5,541
- Electricity, water and sewerage	4,185	5,068	4,185	5,068
- Hire of plant and machinery	1,342	1,418	1,342	1,418
- Others	1,417	1,517	1,417	1,517
	111,304	111,911	111,304	111,911
Marketing expenses				
- Advertisement and publicity	4,101	5,863	4,101	5,863
- Sales commission and credit card related fees	22,055	27,284	22,055	27,284
- Others	2,585	4,138	2,585	4,138
	28,741	37,285	28,741	37,285
Administration and general expenses				
- Teletransmission expenses	5,508	4,942	5,508	4,942
- Stationery and printing expenses	2,948	2,638	2,948	2,638
- Professional fees	19,376	25,686	19,376	25,686
- Insurance fees	5,147	8,922	5,147	8,922
- Stamp, postage and courier	3,045	2,919	3,045	2,919
- Travelling and transport expenses	527	879	527	879
- Registration and license fees	1,936	1,843	1,936	1,843
- Brokerage and commission	1,149	1,151	1,149	1,151
- Credit card fees	11,590	11,526	11,590	11,526
- Others	4,702	2,308	4,702	2,308
	55,928	62,814	55,928	62,814
	445,081	445,008	445,081	445,008

# A24 Allowance for/(written back of) impairment losses on loans, advances and financing

	1st Quart	er Ended	Cumulative Three Months Ended		
	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000	
Group					
Allowance for/(written back of) impairment on loans, advances and financing:					
- expected credit losses	149,262	39,732	149,262	39,732	
Impaired loans, advances and financing:					
- written off	3,822	4,499	3,822	4,499	
- recovered from bad debt written off	(48,691)	(53,122)	(48,691)	(53,122)	
	104,393	(8,891)	104,393	(8,891)	
	1st Quart	er Ended	Cumulative T End		
	1st Quart 30/09/2020 RM'000	er Ended 30/09/2019 RM'000			
<u>Bank</u>	30/09/2020	30/09/2019	Enc	30/09/2019	
Bank Allowance for/(written back of) impairment on loans, advances and financing:	30/09/2020	30/09/2019	Enc	30/09/2019	
Allowance for/(written back of) impairment on loans,	30/09/2020	30/09/2019	Enc	30/09/2019	
Allowance for/(written back of) impairment on loans, advances and financing:	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000	
Allowance for/(written back of) impairment on loans, advances and financing: - expected credit losses	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000 154,318 2,737	30/09/2019 RM'000	
Allowance for/(written back of) impairment on loans, advances and financing: - expected credit losses Impaired loans, advances and financing:	30/09/2020 RM'000	30/09/2019 RM'000 (11,820)	30/09/2020 RM'000	30/09/2019 RM'000	

# A25 Allowance for/(written back of) impairment losses on financial investments and other financial assets

	1st Quart	er Ended	Cumulative Three Months Ended		
	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000	
Group					
Expected credit losses on:					
- Financial investments at FVOCI	(4)	45	(4)	45	
- Financial investments at amortised cost	80	53	80	53	
- Other receivables	(271)	(13)	- (271)	(13)	
- Cash and short-term funds	(371)	(21)	(371)	(21)	
Deposits and placements with banks     and other financial institutions	573	36	573	36	
	278	100	278	100	
			Cumulative T	hree Months	
	1st Quart	er Ended	End	led	
	30/09/2020	30/09/2019	30/09/2020	30/09/2019	
Bank					
Bank Expected credit losses on:	30/09/2020	30/09/2019	30/09/2020	30/09/2019	
Bank Expected credit losses on: - Financial investments at FVOCI	30/09/2020	30/09/2019	30/09/2020	30/09/2019	
Expected credit losses on:	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000	
Expected credit losses on: - Financial investments at FVOCI	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000	
Expected credit losses on: - Financial investments at FVOCI - Financial investments at amortised cost - Other receivables - Cash and short-term funds	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000	
Expected credit losses on: - Financial investments at FVOCI - Financial investments at amortised cost - Other receivables - Cash and short-term funds - Deposits and placements with banks	30/09/2020 RM'000 (26) 80 - 403	30/09/2019 RM'000 111 55 (13) 238	30/09/2020 RM'000 (26) 80 - 403	30/09/2019 RM'000 111 55 (13) 238	
Expected credit losses on: - Financial investments at FVOCI - Financial investments at amortised cost - Other receivables - Cash and short-term funds	30/09/2020 RM'000 (26) 80	30/09/2019 RM'000 111 55 (13)	30/09/2020 RM'000 (26) 80	30/09/2019 RM'000 111 55 (13)	

#### A26 Capital adequacy

The Group's and the Bank's regulatory capital is governed by BNM's Capital Adequacy Framework guidelines. The capital adequacy ratios of the Group and the Bank are computed in accordance with BNM's Capital Adequacy Framework (Capital Components) (the "Framework"). The Framework sets out the approach for computing the regulatory capital adequacy ratios, the minimum levels of the ratios at which banking institutions are required to operate as well as requirement on Capital Conservation Buffer ("CCB") and Counter-Cyclical Capital Buffer ("CCyB"). The Group and the Bank are also required to maintain CCB of up to 2.500% of total risk-weighted assets ("RWA"), which is phased in starting with 0.625% in year 2016, 1.250% in year 2017, 1.875% in year 2018 and 2.500% in year 2019 onwards. The CCyB which ranges from 0% up to 2.500% is determined as the weighted average of prevailing CCyB rates applied in the jurisdictions in which a financial institution has credit exposures. The minimum capital adequacy including CCB for Common Equity Tier I ("CET I") capital ratio, Tier I capital ratio and Total capital ratio for year 2019 onwards are 7.000%, 8.500% and 10.500% respectively.

BNM had issued a letter dated 24 March 2020 on additional measures to assist borrowers/customers affected by the COVID-19 outbreak. These measures allow banking institutions to remain focused on supporting the economy during these exceptional and unprecedented circumstances, by providing flexibilities for banking institutions to respond swiftly to the needs of their customers. To this effect, banking institutions are allowed to drawdown on the capital conservation buffer of 2.500%. However, BNM fully expects banking institutions to restore their buffers within a reasonable period after 31 December 2020 and to be in position to restore their buffers to the minimum regulatory requirements by 30 September 2021.

The Group and the Bank have adopted the Standardised Approach for Credit Risk and Market Risk, and the Basic Indicator Approach for Operational Risk computation in deriving the RWA.

Individual entities within the Group comply with all externally imposed capital requirements to which they are subject to.

(a) The capital adequacy ratios of the Group and the Bank are as follows:

	The G	roup	The Bank		
	Financial	Financial	Financial	Financial	
	Period	Year	Period	Year	
	Ended	Ended	Ended	Ended	
	30/09/2020	30/06/2020	30/09/2020	30/06/2020	
Before deducting proposed dividends					
CET I capital ratio	13.774%	13.950%	13.778%	13.761%	
Tier I capital ratio	14.341%	14.523%	14.133%	14.118%	
Total capital ratio	16.554%	16.750%	16.248%	16.245%	
After deducting proposed dividends					
CET I capital ratio	13.484%	13.657%	13.415%	13.395%	
Tier I capital ratio	14.051%	14.230%	13.770%	13.752%	
Total capital ratio	16.263%	16.456%	15.884%	15.879%	

# A26 Capital adequacy (continued)

(b) The components of CET I, Tier I and Tier II capital under the revised Capital Components Framework are as follows:

	The G	roup	The Bank			
	Financial Period Ended 30/09/2020 RM'000	Financial Year Ended 30/06/2020 RM'000	Financial Period Ended 30/09/2020 RM'000	Financial Year Ended 30/06/2020 RM'000		
CET I capital						
Share capital	7,739,063	7,739,063	7,739,063	7,739,063		
Retained profits	18,269,767	18,172,806	12,777,645	12,661,472		
Other reserves	1,069,106	1,029,080	460,472	433,536		
Less: Treasury shares	(721,610)	(723,344)	(721,610)	(723,344)		
Less: Deferred tax assets	(67,178)	(86,578)	(41,183)	(55,984)		
Less: Other intangible assets	(204,124)	(187,505)	(184,489)	(168,060)		
Less: Goodwill	(1,831,312)	(1,831,312)	(1,771,547)	(1,771,547)		
Less: Investment in subsidiary companies/ associated companies	(4,841,133)	(4,644,527)	(2,727,216)	(2,727,486)		
Total CET I capital	19,412,579	19,467,683	15,531,135	15,387,650		
Additional Tier I capital Multi-currency Additional Tier 1 capital securities	799,687	799,654	799,687	799,654		
Additional Tier I capital before regulatory adjustments	799,687	799,654	799,687	799,654		
Less: Investment in Additional Tier 1 perpetual subordinated sukuk wakalah	-	-	(400,000)	(400,000)		
Additional Tier I capital after regulatory adjustments	799,687	799,654	399,687	399,654		
Total Tier I capital	20,212,266	20,267,337	15,930,822	15,787,304		
Tier II capital Stage 1 and Stage 2 expected credit loss						
allowances and regulatory reserves #	1,617,976	1,607,378	1,283,942	1,278,446		
Subordinated bonds	1,499,970	1,499,970	1,499,970	1,499,970		
Less: Investment in Tier 2 Subordinated Sukuk Murabahah	-	-	(400,000)	(400,000)		
Total Tier II capital	3,117,946	3,107,348	2,383,912	2,378,416		
Total capital	23,330,212	23,374,685	18,314,734	18,165,720		

<sup>#</sup> Includes the qualifying regulatory reserves for non-impaired loans of the Group and the Bank of RM740,222,000 (2020: RM837,183,000) and RM587,814,000 (2020: RM703,987,000) respectively.

### A26 Capital adequacy (continued)

(c) The breakdown of RWA by each major risk category is as follows:

	The G	roup	The B	Bank
	Financial Period Ended 30/09/2020	Financial Year Ended 30/06/2020	Financial Period Ended 30/09/2020	Financial Year Ended 30/06/2020
	RM'000	RM'000	RM'000	RM'000
Credit risk *	129,438,048	128,590,231	102,715,350	102,275,706
Market risk	2,975,513	2,496,060	3,015,824	2,562,366
Operational risk	8,522,804	8,468,140	6,991,269	6,983,001
Total RWA	140,936,365	139,554,431	112,722,443	111,821,073

<sup>\*</sup> In accordance with BNM Investment Account Policy, the credit RWA of HLISB funded by Investment Account of RM 305,419,000 (2020: RM238,775,000) is excluded from the calculation of capital adequacy ratio of the Group.

(d) The capital adequacy ratios of the banking subsidiary company of the Group are as follows:

	Hong Leong Islamic Bank Berhad			
	<b>Financial</b>	Financial		
	Period	Year		
	Ended	Ended		
	30/09/2020	30/06/2020		
Before deducting proposed dividends				
CET I capital ratio	10.654%	10.871%		
Tier I capital ratio	12.188%	12.432%		
Total capital ratio	14.901%	15.173%		
After deducting proposed dividends				
CET I capital ratio	10.654%	10.871%		
Tier I capital ratio	12.188%	12.432%		
Total capital ratio	14.901%	15.173%		

#### A27 Group segmental reporting on revenue, profit and assets

The business segment results are prepared based on the Group's internal management reporting reflective of the organisation's management reporting structure.

The various business segments are described below:

Personal Financial Services focuses mainly on servicing individual customers and small businesses. Products and services that are extended to customers include mortgages, credit cards, hire purchase and others.

Business & Corporate Banking focuses mainly on corporate and small medium enterprises. Products and services offered include trade financing, working capital facilities, other term financing and corporate advisory services.

Global Markets refers to the Group's domestic treasury and capital market operations and includes foreign exchange, money market operations as well as capital market securities trading and investments.

Overseas/International Operations refers to Hong Leong Bank Berhad Overseas Branches, Subsidiaries, Associates, Joint Venture and Representative Office. The overseas operations are mainly in commercial banking and treasury business.

Other operations refers to head office and other business segments.

#### Financial quarter ended 30/09/2020

	Personal Financial Services RM'000	Business & Corporate Banking RM'000	Global Markets RM'000	Overseas/ International Operations RM'000	Other Operations RM'000	Inter- Segment Elimination RM'000	Total RM'000
By business segment							
External revenue	613,209	248,110	444,790	76,092	(26,874)	(6,476)	1,348,851
Inter-segment revenue	(743)	85,872	(162,678)	-	77,549	-	-
Segment revenue	612,466	333,982	282,112	76,092	50,675	(6,476)	1,348,851
Segment profit before taxation	303,638	231,040	255,670	22,766	(80,272)	(9,710)	723,132
Share of profit after tax of equity accounted associated companie				167,117			167,117
Profit before taxation						_	890,249
Taxation							(161,345)
Profit after taxation						_	728,904

# A27 Group segmental reporting on revenue, profit and assets (continued)

# Financial period ended 30/09/2020

	Personal Financial Services RM'000	Business & Corporate Banking RM'000	Global Markets RM'000	Overseas/ International Operations RM'000	Other Operations RM'000	Inter- Segment Elimination RM'000	Total RM'000
By business segment							
External revenue	613,209	248,110	444,790	76,092	(26,874)	(6,476)	1,348,851
Inter-segment revenue	(743)	85,872	(162,678)	-	77,549	-	-
Segment revenue	612,466	333,982	282,112	76,092	50,675	(6,476)	1,348,851
Segment profit before taxation	303,638	231,040	255,670	22,766	(80,272)	(9,710)	723,132
Share of profit after tax of equity accounted associated companie				167,117			167,117
Profit before taxation						-	890,249
Taxation							(161,345)
Profit after taxation						-	728,904
Segment assets Unallocated assets	103,068,031	36,828,992	62,791,162	15,417,009	-	-	218,105,194 7,526,761
Total assets						<del>-</del>	225,631,955

# Corresponding quarter ended 30/09/2019

	Personal Financial Services RM'000	Business & Corporate Banking RM'000	Global Markets RM'000	Overseas/ International Operations RM'000	Other Operations RM'000	Inter- Segment Elimination RM'000	Total RM'000
By business segment							
External revenue	716,664	173,045	298,832	69,464	(36,877)	(6,036)	1,215,092
Inter-segment revenue	(81,762)	129,194	(126,573)	-	79,141	-	-
Segment revenue	634,902	302,239	172,259	69,464	42,264	(6,036)	1,215,092
Segment profit before taxation	344,926	175,374	144,113	12,937	32,910	(8,636)	701,624
Share of profit after tax of equity accounted associated companie				144,929			144,929
Profit before taxation Taxation						_	846,553 (157,975)
Profit after taxation						<u>-</u>	688,578

## A27 Group segmental reporting on revenue, profit and assets (continued)

## Corresponding financial period ended 30/09/2019

	Personal Financial Services RM'000	Business & Corporate Banking RM'000	Global Markets RM'000	Overseas/ International Operations RM'000	Other Operations RM'000	Inter- Segment Elimination RM'000	Total RM'000
By business segment							
External revenue	716,664	173,045	298,832	69,464	(36,877)	(6,036)	1,215,092
Inter-segment revenue	(81,762)	129,194	(126,573)	-	79,141	-	-
Segment revenue	634,902	302,239	172,259	69,464	42,264	(6,036)	1,215,092
Segment profit before taxation	344,926	175,374	144,113	12,937	32,910	(8,636)	701,624
Share of profit after tax of equity accounted associated companie				144,929			144,929
Profit before taxation						-	846,553
Taxation							(157,975)
Profit after taxation						- -	688,578
Segment assets Unallocated assets Total assets	97,872,038	32,605,877	51,765,541	14,062,997	-	-	196,306,453 10,467,926 206,774,379

#### A28 Property and equipment

The valuations of land and building had been brought forward without amendment from the previous audited annual financial statements.

#### A29(a) Material events subsequent to the end of the reporting period

There are no material events subsequent to the end of the financial period ended 30 September 2020.

## A29(b) Changes in the composition of the Group

There were no changes in the composition of the Group for the current financial period ended 30 September 2020 and up to the date of this report.

# Registration No: 193401000023 (97141-X)

(Incorporated in Malaysia)

## A30 Commitments and contingencies

In the normal course of business, the Group and the Bank make various commitments and incur certain contingent liabilities with legal recourse to its customers. No material losses are anticipated as a result of these transactions. These commitments and contingencies are also not secured over the assets of the Group.

The notional amounts of the commitments and contingencies constitute the following:

	The Group		The Bank	
	30/09/2020 RM'000	30/06/2020 RM'000	30/09/2020 RM'000	30/06/2020 RM'000
Principal amount				
Direct credit substitutes	218,688	133,166	165,569	80,144
Certain transaction related contingent items	1,544,490	1,489,056	1,323,438	1,283,921
Short-term self liquidating trade				
related contingencies	532,751	538,144	515,799	508,190
Irrevocable commitments to extend credit:				
- maturity more than one year	17,856,279	17,777,310	12,736,821	12,807,826
- maturity less than one year	23,582,748	20,856,358	19,197,609	17,067,748
Foreign exchange related contracts:				
- less than one year	45,998,133	40,277,996	39,138,830	33,398,925
- one year to less than five years	3,771,956	4,089,668	3,709,109	4,089,668
- five years and above	279,628	288,397	279,628	288,397
Interest rate related contracts:				
- less than one year	24,469,175	18,957,616	24,634,651	19,457,616
- one year to less than five years	27,681,498	32,060,237	27,631,498	32,260,237
- five years and above	3,438,454	2,609,803	3,538,454	2,571,708
Equity related contracts:				
- less than one year	195,140	264,263	195,140	264,263
- one year to less than five years	135,594	136,115	135,594	136,115
Credit related contracts:				
- five years and above	380,541	291,272	380,541	291,272
Unutilised credit card lines	7,456,237	7,463,767	7,456,237	7,463,767
Total	157,541,312	147,233,168	141,038,918	131,969,797

# A31 Related party transactions

All related party transactions within the Group had been entered into in the normal course of business and were carried out on normal commercial terms.

# HONG LEONG BANK BERHAD Registration No: 193401000023 (97141-X)

#### (Incorporated in Malaysia)

#### A32 Fair value of financial instruments

Financial instruments comprise of financial assets and financial liabilities. Fair value is the amount at which a financial asset could be exchanged or a financial liability settled, between knowledgeable and willing parties in an arm's length transaction. The information presented herein represents the estimates of fair values as at the statements of financial position date.

Where available, quoted and observable market prices are used as the measure of fair values. Where such quoted and observable market prices are not available, fair values are estimated based on a range of methodologies and assumptions regarding risk characteristics of various financial instruments, discount rates, estimates of future cash flows and other factors. Changes in the uncertainties and assumptions could materially affect these estimates and the resulting fair value estimates.

#### (a) Determination of fair value and fair value hierarchy

The Group and the Bank measure fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: Quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or
- Level 3: Valuations derived from valuation techniques in which one or more significant inputs are not based on observable market data.

#### Valuation techniques

Financial instruments are classified as Level 1 if their value is observable in an active market. Such instruments are valued by reference to unadjusted quoted prices for identical assets or liabilities in active markets where the quoted prices are readily available, and the price represents actual and regularly occurring market transactions. An active market is one in which transactions occur with sufficient volume and frequency to provide pricing information on an on-going basis. These would include actively traded listed equities and actively exchange-traded derivatives.

Where fair value is determined using unquoted market prices in less active markets or quoted prices for similar assets and liabilities, such instruments are generally classified as Level 2. In cases where quoted prices are generally not available, the Group and the Bank then determine fair value based upon valuation techniques such as discounted cash flow that uses inputs such as market parameters including but not limited to yield curves, volatilities and foreign exchange rates. The majority of valuation techniques employ only observable market data and so reliability of the fair value measurement is high. These would include certain corporate bonds, government bonds and derivatives.

Financial instruments are classified as Level 3 if their valuation incorporates significant inputs that are not based on observable market data (unobservable inputs). Such inputs are generally determined based on observable inputs of a similar nature, historical observations on the level of the input or other analytical techniques. This category includes unquoted shares held for socio-economic reasons. Fair value for shares held for socio-economic reasons are based on the net tangible assets of the affected companies.

#### A32 Fair value of financial instruments (continued)

#### (a) Determination of fair value and fair value hierarchy (continued)

The table below analyses financial instruments carried at fair value analysed by level within the fair value hierarchy:

	The Group Financial Period Ended 30/09/2020 Fair Value			
	Level 1 RM'000	Level 2 RM'000	Level 3 RM'000	Total RM'000
Recurring fair value measurements				
Financial Assets				
Financial assets at FVTPL				
- Money market instrument	-	2,385,811	-	2,385,811
- Quoted securities	5,032,152	-	-	5,032,152
- Unquoted securities	-	184,444	330,636	515,080
Financial investments at FVOCI				
- Money market instrument	-	19,454,604	-	19,454,604
- Quoted securities	3,567,303	-	-	3,567,303
- Unquoted securities	-	9,468,612	60,094	9,528,706
Derivative financial instruments	755	999,516	6,316	1,006,587
	8,600,210	32,492,987	397,046	41,490,243
Financial Liabilities				
Derivative financial instruments	1,661	1,502,790	6,316	1,510,767
Financial liabilities designated at fair value	,	,- , ,	- 7-	,,,
- Structured deposits linked to				
interest rate derivatives	-	1,100,353	-	1,100,353
	1,661	2,603,143	6,316	2,611,120

## The Group Financial Year Ended 30/06/2020 Fair Value

	Fair Value			
	Level 1	Level 2	Level 3	Total
	RM'000	RM'000	RM'000	RM'000
Recurring fair value measurements				
Financial Assets				
Financial assets at FVTPL				
- Money market instrument	-	2,697,041	-	2,697,041
- Quoted securities	4,961,508	-	-	4,961,508
- Unquoted securities	-	80,211	330,636	410,847
Financial investments at FVOCI				
- Money market instrument	-	14,361,366	-	14,361,366
- Quoted securities	3,484,875	-	-	3,484,875
- Unquoted securities	-	9,376,209	60,094	9,436,303
Derivative financial instruments	8	1,097,969	13,492	1,111,469
	8,446,391	27,612,796	404,222	36,463,409
Financial Liabilities				
Derivative financial instruments	65	1,284,956	13,492	1,298,513
Financial liabilities designated at fair value				
- Structured deposits linked to				
interest rate derivatives	-	462,517	-	462,517
	65	1,747,473	13,492	1,761,030

The Group recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred. The fair value of an asset to be transferred between levels is determined as of the date of the event or change in circumstances that caused the transfer. There were no transfers between Level 1 and Level 2 of the fair value hierarchy during the financial period (2020: RM Nil).

#### A32 Fair value of financial instruments (continued)

#### (a) Determination of fair value and fair value hierarchy (continued)

The table below analyses financial instruments carried at fair value analysed by level within the fair value hierarchy: (continued)

	1	The B Financial Period E Fair V	Inded 30/09/2020	
	Level 1	Level 2	Level 3	Total
Recurring fair value measurements	RM'000	RM'000	RM'000	RM'000
Financial Assets				
Financial assets at FVTPL				
- Money market instrument	-	2,146,416	-	2,146,416
- Quoted securities	5,032,152	-	-	5,032,152
- Unquoted securities	-	184,444	330,636	515,080
Financial investments at FVOCI				
- Money market instrument	-	14,958,933	-	14,958,933
- Quoted securities	3,567,303	0.001.002	-	3,567,303
- Unquoted securities  Derivative financial instruments	755	9,081,982 901,088	60,094 6,316	9,142,076 908,159
Derivative infancial histruments		901,086	0,310	906,139
	8,600,210	27,272,863	397,046	36,270,119
Financial Liabilities Derivative financial instruments Financial liabilities designated at fair value - Structured deposits linked to	1,661	1,440,964	6,316	1,448,941
interest rate derivatives	-	1,006,235	-	1,006,235
	1,661	2,447,199	6,316	2,455,176
		The B Financial Year E Fair V	nded 30/06/2020 Value	
	Level 1	Financial Year En Fair V Level 2	nded 30/06/2020 Value Level 3	Total
Recurring fair value measurements	Level 1 RM'000	Financial Year Ei Fair V	nded 30/06/2020 Value	Total RM'000
Recurring fair value measurements Financial Assets		Financial Year En Fair V Level 2	nded 30/06/2020 Value Level 3	
= -		Financial Year En Fair V Level 2	nded 30/06/2020 Value Level 3	
Financial Assets Financial assets at FVTPL - Money market instrument	RM'000	Financial Year En Fair V Level 2	nded 30/06/2020 Value Level 3	<b>RM'000</b> 2,675,372
Financial Assets Financial assets at FVTPL - Money market instrument - Quoted securities		Financial Year En Fair V Level 2 RM'000	aded 30/06/2020 Yalue Level 3 RM'000	<b>RM'000</b> 2,675,372 4,961,508
Financial Assets Financial assets at FVTPL - Money market instrument - Quoted securities - Unquoted securities	RM'000	Financial Year En Fair V Level 2 RM'000	nded 30/06/2020 Value Level 3	<b>RM'000</b> 2,675,372
Financial Assets Financial assets at FVTPL - Money market instrument - Quoted securities - Unquoted securities Financial investments at FVOCI	RM'000	Financial Year En Fair V Level 2 RM'000	aded 30/06/2020 Yalue Level 3 RM'000	<b>RM'000</b> 2,675,372 4,961,508 410,847
Financial Assets Financial assets at FVTPL - Money market instrument - Quoted securities - Unquoted securities Financial investments at FVOCI - Money market instrument	RM'000  - 4,961,508 -	Financial Year En Fair V Level 2 RM'000	aded 30/06/2020 Yalue Level 3 RM'000	2,675,372 4,961,508 410,847 12,199,326
Financial Assets Financial assets at FVTPL - Money market instrument - Quoted securities - Unquoted securities Financial investments at FVOCI - Money market instrument - Quoted securities	RM'000	Financial Year En Fair V Level 2 RM'000  2,675,372	aded 30/06/2020 Yalue Level 3 RM'000	2,675,372 4,961,508 410,847 12,199,326 3,484,875
Financial Assets Financial assets at FVTPL - Money market instrument - Quoted securities - Unquoted securities Financial investments at FVOCI - Money market instrument - Quoted securities - Unquoted securities	RM'000  - 4,961,508 3,484,875	Financial Year En Fair V Level 2 RM'000  2,675,372	aded 30/06/2020 Yalue Level 3 RM'000	2,675,372 4,961,508 410,847 12,199,326 3,484,875 9,053,704
Financial Assets Financial assets at FVTPL - Money market instrument - Quoted securities - Unquoted securities Financial investments at FVOCI - Money market instrument - Quoted securities	- 4,961,508 3,484,875 - 8	Financial Year En Fair V Level 2 RM'000  2,675,372 80,211  12,199,326 - 8,993,610 1,044,121	aded 30/06/2020 (alue Level 3 RM'000	2,675,372 4,961,508 410,847 12,199,326 3,484,875 9,053,704 1,057,621
Financial Assets Financial assets at FVTPL - Money market instrument - Quoted securities - Unquoted securities Financial investments at FVOCI - Money market instrument - Quoted securities - Unquoted securities Derivative financial instruments	RM'000  - 4,961,508 3,484,875	Financial Year En Fair V Level 2 RM'000  2,675,372	aded 30/06/2020 Yalue Level 3 RM'000	2,675,372 4,961,508 410,847 12,199,326 3,484,875 9,053,704
Financial Assets Financial Assets Financial assets at FVTPL - Money market instrument - Quoted securities - Unquoted securities Financial investments at FVOCI - Money market instrument - Quoted securities - Unquoted securities Derivative financial instruments  Financial Liabilities Derivative financial instruments Financial liabilities designated at fair value	- 4,961,508 3,484,875 - 8	Financial Year En Fair V Level 2 RM'000  2,675,372 80,211  12,199,326 - 8,993,610 1,044,121	aded 30/06/2020 (alue Level 3 RM'000	2,675,372 4,961,508 410,847 12,199,326 3,484,875 9,053,704 1,057,621
Financial Assets Financial assets at FVTPL - Money market instrument - Quoted securities - Unquoted securities Financial investments at FVOCI - Money market instrument - Quoted securities - Unquoted securities - Unquoted securities Derivative financial instruments	4,961,508 - 3,484,875 - 8 8,446,391	Financial Year En Fair V Level 2 RM'000 2,675,372 - 80,211 12,199,326 - 8,993,610 1,044,121 24,992,640	aded 30/06/2020 falue Level 3 RM'000	2,675,372 4,961,508 410,847 12,199,326 3,484,875 9,053,704 1,057,621 33,843,253
Financial Assets Financial assets at FVTPL - Money market instrument - Quoted securities - Unquoted securities Financial investments at FVOCI - Money market instrument - Quoted securities - Unquoted securities - Unquoted securities Derivative financial instruments  Financial Liabilities Derivative financial instruments Financial liabilities designated at fair value - Structured deposits linked to	4,961,508 - 3,484,875 - 8 8,446,391	Financial Year En Fair V Level 2 RM'000  2,675,372 80,211  12,199,326 8,993,610 1,044,121 24,992,640  1,237,539	aded 30/06/2020 falue Level 3 RM'000	2,675,372 4,961,508 410,847 12,199,326 3,484,875 9,053,704 1,057,621 33,843,253

The Bank recognises transfers between levels of the fair value hierarchy at the end of the reporting period during which the transfer has occurred. The fair value of an asset to be transferred between levels is determined as of the date of the event or change in circumstances that caused the transfer. There were no transfers between Level 1 and Level 2 of the fair value hierarchy during the financial period (2020: RM Nil).

## A32 Fair value of financial instruments (continued)

## (a) Determination of fair value and fair value hierarchy (continued)

Reconciliation of fair value measurements in Level 3 of the fair value hierarchy, is as below:

The Group 30 September 2020	Financi Financial assets at FVTPL RM'000	ial Assets Financial investments at FVOCI RM'000	Derivative financial instruments RM'000	Financial Liability Derivative financial instruments RM'000
At 1 July	330,636	60,094	13,492	13,492
Fair value changes recognised in				
statements of income	-	-	(6,747)	(6,747)
Purchases	-	-	(2,777)	(2,777)
Settlements	-	-	2,348	2,348
At 30 September	330,636	60,094	6,316	6,316
Fair value changes recognised in statements of income relating to assets/liability held on 30 September 2020	<u> </u> -	<u>-</u>	(6,747)	(6,747)

The Group 30 June 2020	Financi Financial assets at FVTPL RM'000	al Assets Financial investments at FVOCI RM'000	Derivative financial instruments RM'000	Financial Liability Derivative financial instruments RM'000
At 1 July	305,572	44,331	7,812	7,812
Fair value changes recognised in				
statements of income	25,064	-	(8,397)	(8,397)
Net fair value changes recognised in other				
comprehensive income	-	15,763	-	-
Purchases	-	-	(9,066)	(9,066)
Settlements			23,143	23,143
At 30 June	330,636	60,094	13,492	13,492
Fair value changes recognised in statements				
of income relating to assets/liability held	25,064		(8,397)	(8,397)
on 30 June 2020				
Total gain recognised in other				
comprehensive income relating to assets		15,763		
held on 30 June 2020			-	

## A32 Fair value of financial instruments (continued)

## (a) Determination of fair value and fair value hierarchy (continued)

Reconciliation of fair value measurements in Level 3 of the fair value hierarchy, is as below: (continued)

The Bank 30 September 2020	Financi Financial assets at FVTPL RM'000	al Assets Financial investments at FVOCI RM'000	Derivative financial instruments RM'000	Financial Liability Derivative financial instruments RM'000
At 1 July	330,636	60,094	13,492	13,492
Fair value changes recognised in				
statements of income	-	-	(6,747)	(6,747)
Purchases	-	-	(2,777)	(2,777)
Settlements	-	-	2,348	2,348
At 30 September	330,636	60,094	6,316	6,316
Fair value changes recognised in statements of income relating to assets/liability held on 30 September 2020	<u> </u>	<u> </u>	(6,747)	(6,747)

The Bank 30 June 2020	Financial Assets Financial Derivative			Financial Liability Derivative
30 June 2020	Financial assets at FVTPL RM'000	investments at FVOCI RM'000	financial instruments RM'000	financial instruments RM'000
At 1 July	305,572	44,331	7,812	7,812
Fair value changes recognised in statements of income	25,064	-	(8,397)	(8,397)
Net fair value changes recognised in other comprehensive income	<u>-</u>	15,763	-	-
Purchases	-	-	(9,066)	(9,066)
Settlements	-	-	23,143	23,143
At 30 June	330,636	60,094	13,492	13,492
Fair value changes recognised in statements of income relating to assets/liability held on 30 June 2020	25,064	<u>-</u> .	(8,397)	(8,397)
Total gain recognised in other comprehensive income relating to assets held on 30 June 2020		15,763	<u>-</u>	<u>-</u>

Registration No: 193401000023 (97141-X) (Incorporated in Malaysia)

#### Part B - Explanatory Notes Pursuant to Appendix 9B of the Listing Requirements of Bursa Securities

#### **B1** Review of performance

#### Current Quarter vs. Previous Year Corresponding Quarter

The Group recorded a pre-tax profit of RM890.2 million for the current financial quarter ended 30 September 2020, an increase of RM43.7 million or 5.2% as compared to previous corresponding quarter. The increase in pre-tax profit was mainly due to higher net income of RM133.5 million, lower operating expenses of RM1.5 million and higher share of profit from associated company of RM22.2 million. However, this was mitigated by allowance for impairment losses on loans, advances and financing of RM113.3 million and higher allowance of impairment losses on financial investments and other financial assets of RM0.2 million.

A detailed analysis of the performance of major operating segments of the group are as follows:

#### Personal Financial Services

The Personal Financial Services's segment recorded a pre-tax profit of RM303.6 million for the first quarter ended 30 September 2020 as compared to previous corresponding quarter of RM344.9 million. The decrease in pre-tax profit was mainly contributed by lower total income and higher allowance for impairment losses on loans, advances and financing, partially offset by lower operating expenses.

#### **Business and Corporate Banking**

The Business and Corporate Banking's segment recorded a pre-tax profit of RM231.0 million for the first quarter ended 30 September 2020 as compared to previous corresponding quarter of RM175.4 million. The increase in pre-tax profit was mainly contributed by higher total income and lower allowance for impairment losses on loans, advances and financing, partially offset by higher operating expenses.

#### **Global Markets**

The Global Markets's segment recorded a pre-tax profit of RM255.7 million for the first quarter ended 30 September 2020 as compared to previous corresponding quarter of RM144.1 million. The increase in pre-tax profit was mainly contributed by higher total income, lower operating expenses and lower impairment losses on financial investments and other financial assets.

#### **International Banking**

The International Banking's segment recorded a pre-tax profit of RM189.9 million for the first quarter ended 30 September 2020 as compared to previous corresponding quarter of RM157.9 million. The increase in pre-tax profit was mainly contributed by higher total income, lower operating expenses, lower allowance for impairment losses on loans, advances and financing and higher share of profit from associated company in China.

### HONG LEONG BANK BERHAD Registration No: 193401000023 (97141-X)

(Incorporated in Malaysia)

#### **B2** Current Quarter vs. Preceding Quarter

For the current financial quarter, the Group recorded a pre-tax profit of RM890.2 million as compared to RM648.7 million in the preceding quarter, an increase of RM241.5 million mainly contributed by higher net income of RM152.2 million, lower allowance for impairment losses on loans, advances and financing of RM86.9 million and higher share of profit from associated companies of RM2.7 million.

#### **B3** Current year prospects

The Malaysian economy is expected to recover gradually in line with the world economy in 2021, as supply chain disruption normalises, economic activities adjust to the new norm and households feel more confident about employment and the gradual pick-up in job prospects. Indeed, we have seen encouraging signs that economic activities have bounced back from the 2Q trough, amid support from fiscal and monetary stimulus. However, taking cognisance of the rising number of COVID-19 cases both domestically and overseas, we will continue to monitor the situation closely.

While supply is expected to slowly normalise after the lifting of movement restrictions, overall demand is expected to remain soft given the new procedures in place to ensure social distancing compliance and the still cautious consumer sentiment. Concerns over job security and a shift in consumer spending behaviour will also likely affect certain business sectors. Barring the outbreak of a second wave of infections, we expect trade and domestic consumption to improve along with improved consumer sentiment as job prospects and business investments return.

In line with that, we remain focused in our vision to build a highly digital and innovative ASEAN financial services institution. Emphasis continues to be on building products and services propositions that ring true to our brand promise of "Built Around You" where clients are at the centre of everything we do. We will ensure that we continue to provide targeted assistance to clients that are and might experience financial difficulties emanating from the economic impact of the COVID-19 crisis. The new normal operating environment will no doubt present us with new growth opportunities which we will endeavour to capture by being agile and responsive to the changing landscape. Concurrently, we continue to revamp our cost structure, enabling us to invest in growth opportunities and deliver sustainable returns to our stakeholders.

#### B4 Variance in profit forecast and shortfall in profit guarantee

This note is not applicable to the Group.

#### **B5** Taxation

			Cumulative TI	nree Months
	1st Quarter Ended		End	ed
	30/09/2020	30/09/2019	30/09/2020	30/09/2019
	RM'000	RM'000	RM'000	RM'000
The Group				
Income tax	176,299	179,307	176,299	179,307
Transfer to deferred taxation	(14,954)	(21,332)	(14,954)	(21,332)
	161,345	157,975	161,345	157,975

			Cumulative Th	ree Months
	1st Quarter Ended		Ende	ed
	30/09/2020	30/09/2019	30/09/2020	30/09/2019
	RM'000	RM'000	RM'000	RM'000
The Bank				
Income tax	128,861	147,645	128,861	147,645
Transfer to deferred taxation	(13,768)	(13,961)	(13,768)	(13,961)
	115,093	133,684	115,093	133,684

# HONG LEONG BANK BERHAD Registration No: 193401000023 (97141-X)

(Incorporated in Malaysia)

## **B6** Profit on sale of unquoted investments/properties

There were no material gains or losses on disposal of unquoted investments (other than in the ordinary course of business) and/or properties for the financial period under review.

### B7 Purchase and disposal of quoted securities

There were no purchase or disposal of quoted securities for the financial period under review other than those purchased or disposed in the ordinary course of business.

#### **B8** Status of corporate proposals

There were no corporate proposals announced but not completed at the latest practicable date which was not earlier than 7 days from the issue of this report.

# **Registration No: 193401000023 (97141-X)**

# (Incorporated in Malaysia)

# **B9** Off-balance sheet financial instruments

Details of financial instruments with off-balance sheet risk as at 30 September 2020:

# The Group

		Fair v	alue
Items	Principal amount RM'000	Assets RM'000	Liabilities RM'000
Foreign exchange related contracts			
Forwards			
(i) Less than 1 year	37,667,265	258,651	(410,820)
(ii) 1 year to 3 years	324,631	382	(4,988)
Swaps			
(i) Less than 1 year	6,843,032	34,110	(67,106)
(ii) 1 year to 3 years	1,992,900	89,857	(26,100)
(iii) More than 3 years	1,734,053	74,313	(3,585)
Options			
(i) Less than 1 year	1,487,836	4,577	(4,642)
Interest rate related contracts			
Futures			
(i) Less than 1 year	8,933,116	1,062	(1,661)
Swaps			
(i) Less than 1 year	15,536,059	45,148	(107,655)
(ii) 1 year to 3 years	19,683,635	199,947	(443,965)
(iii) More than 3 years	11,436,317	267,463	(409,166)
Equity related contracts			
(i) Less than 1 year	195,140	5,152	(5,154)
(ii) 1 year to 3 years	135,594	1,164	(1,164)
Credit related contracts			
(i) More than 3 years	380,541	24,761	(24,761)
Total	106,350,119	1,006,587	(1,510,767)

# Registration No: 193401000023 (97141-X) (Incorporated in Malaysia)

# **B9** Off-balance sheet financial instruments (continued)

Details of financial instruments with off-balance sheet risk as at 30 June 2020:

# The Group

Items		Fair value		
	Principal amount RM'000	Assets RM'000	Liabilities RM'000	
Foreign exchange related contracts				
Forwards				
(i) Less than 1 year	33,518,558	316,730	(193,064)	
(ii) 1 year to 3 years	260,554	3,542	-	
Swaps				
(i) Less than 1 year	5,691,949	48,729	(94,914)	
(ii) 1 year to 3 years	2,269,351	89,753	(46,348)	
(iii) More than 3 years	1,848,160	82,187	(2,092)	
Options				
(i) Less than 1 year	1,067,489	6,746	(7,343)	
Interest rate related contracts				
Futures				
(i) Less than 1 year	1,744,100	492	(65)	
(ii) 1 year to 3 years	1,284,000	8	-	
Swaps				
(i) Less than 1 year	17,213,516	49,138	(76,275)	
(ii) 1 year to 3 years	22,210,388	210,134	(466,177)	
(iii) More than 3 years	11,175,652	270,557	(378,780)	
Equity related contracts				
(i) Less than 1 year	264,263	11,970	(11,972)	
(ii) 1 year to 3 years	136,115	1,523	(1,523)	
Credit related contracts				
(i) More than 3 years	291,272	19,960	(19,960)	
Total	98,975,367	1,111,469	(1,298,513)	

# Registration No: 193401000023 (97141-X) (Incorporated in Malaysia)

# **B9** Off-balance sheet financial instruments (continued)

Details of financial instruments with off-balance sheet risk as at 30 September 2020:

# The Bank

		Fair value		
Items	Principal amount	Assets	Liabilities	
	RM'000	RM'000	RM'000	
Foreign exchange related contracts				
Forwards				
(i) Less than 1 year	31,203,265	157,960	(354,715)	
(ii) 1 year to 3 years	261,784	110	(4,944)	
Swaps				
(i) Less than 1 year	6,447,729	34,101	(66,992)	
(ii) 1 year to 3 years	1,992,900	89,857	(26,105)	
(iii) More than 3 years	1,734,053	74,312	(3,586)	
Options				
(i) Less than 1 year	1,487,836	4,577	(4,642)	
Interest rate related contracts				
Futures				
(i) Less than 1 year	8,933,116	1,062	(1,661)	
Swaps				
(i) Less than 1 year	15,701,535	47,383	(106,045)	
(ii) 1 year to 3 years	19,633,635	199,182	(443,965)	
(iii) More than 3 years	11,536,317	268,538	(405,209)	
Equity related contracts				
(i) Less than 1 year	195,140	5,152	(5,152)	
(ii) 1 year to 3 years	135,594	1,164	(1,164)	
Credit related contracts				
(i) More than 3 years	380,541	24,761	(24,761)	
Total	99,643,445	908,159	(1,448,941)	

# Registration No: 193401000023 (97141-X) (Incorporated in Malaysia)

# **B9** Off-balance sheet financial instruments (continued)

Details of financial instruments with off-balance sheet risk as at 30 June 2020:

# The Bank

		Fair value		
Items	Principal amount	Assets	Liabilities	
English and the second second	RM'000	RM'000	RM'000	
Foreign exchange related contracts				
Forwards	26.505.412	241.025	(1.4.5.405)	
(i) Less than 1 year	26,707,413	261,937	(146,427)	
(ii) 1 year to 3 years	260,554	3,542	-	
Swaps				
(i) Less than 1 year	5,624,023	48,729	(94,912)	
(ii) 1 year to 3 years	2,269,351	89,753	(46,352)	
(iii) More than 3 years	1,848,160	82,187	(2,093)	
Options				
(i) Less than 1 year	1,067,489	6,746	(7,343)	
Interest rate related contracts				
Futures				
(i) Less than 1 year	1,744,100	492	(65)	
(ii) 1 year to 3 years	1,284,000	8	-	
Swaps				
(i) Less than 1 year	17,713,516	49,707	(76,880)	
(ii) 1 year to 3 years	22,410,388	211,619	(467,841)	
(iii) More than 3 years	11,137,557	269,448	(375,730)	
Equity related contracts				
(i) Less than 1 year	264,263	11,970	(11,970)	
(ii) 1 year to 3 years	136,115	1,523	(1,523)	
Credit related contracts				
(i) More than 3 years	291,272	19,960	(19,960)	
Total	92,758,201	1,057,621	(1,251,096)	

# Registration No: 193401000023 (97141-X)

(Incorporated in Malaysia)

#### **B9** Off-balance sheet financial instruments (continued)

Foreign exchange, interest rate, equity and commodity related contracts are subject to market risk and credit risk.

#### Market risk

Market risk is the potential change in value caused by movement in market rates or prices. The contractual amounts stated above provide only a measure of involvement in these types of transactions and do not represent the amount subject to market risk. Exposure to market risk may be reduced through offsetting on and off-balance sheet positions. As at the end of the financial period, the amount of contracts which were not hedged effectively and hence, exposed to foreign exchange and interest rate market risk were RM347,181,000 (30 June 2020: RM105,074,000) and RM56,240,333,000 (30 June 2020: RM55,595,557,000) respectively.

#### **Derivatives**

Market risk arises from the impact on trading positions of changes in foreign exchange rates and interest rates. It also includes the impact from changes in the correlations and volatilities of other risk factors. The Group manages trading market risk in the course of market-making, structuring and packaging products for investors and other clients, as well as to benefit from market opportunities. The Group's market risk framework identifies the types of the market risk to be covered, the risk metrics and methodologies to be used to capture such risk and the standards governing the management of market risk within the Group including limit setting and independent model validation, monitoring and valuation. Management of derivatives risks is continually reviewed and enhanced to ensure that the complexities of the business are appropriately controlled.

#### Credit risk

Credit risk arises from the possibility that a counter-party may be unable to meet the terms of a contract in which the Group has a gain position. As at the end of the financial period, the amount of credit risk, measured in terms of the cost to replace the profitable contracts, was RM1,068,088,000 (30 June 2020: RM1,136,760,000). This amount will increase or decrease over the life of the contracts, mainly as a function of maturity dates and market rates or prices.

#### Derivatives

The amount subject to credit risk is limited to the current fair value of instruments that are favourable to the Group (i.e. assets where their fair value is positive), which in relation to derivatives is only a small fraction of the contract, or notional values used to express the volume of instruments outstanding. This credit risk exposure is managed as part of the overall lending limits with customers, together with potential exposures from market movements. Collateral or other security is not usually obtained for credit risk exposures on these instruments, except where the Group requires margin deposits from counterparties.

The Group uses the following derivative instruments for both hedging and non-hedging purposes:

Currency forwards represent commitments to purchase foreign and domestic currency, including undelivered spot transactions. Interest rate futures are contractual obligations to receive or pay a net amount based on changes in currency rates or interest rates, or to buy or sell foreign currency or a financial instrument on a future date at a specified price, established in an organised financial market. The credit risk of futures contracts is negligible, as futures contracts are collateralised by cash or marketable securities, and changes in the futures contract value are settled daily with the exchange.

Currency and interest rate swaps are commitments to exchange one set of cash flows for another. Swaps result in an economic exchange of currencies or interest rates (for example, fixed rate for floating rate) or a combination of all these (i.e. cross-currency interest rate swaps). No exchange of principal takes place, except for certain currency swaps. The Group's credit risk represents the potential cost to replace the swap contracts if counterparties fail to fulfil their obligation. This risk is monitored on an ongoing basis with reference to the current fair value, a proportion of the notional amount of the contracts and the liquidity of the market. To control the level of credit risk taken, the Group assesses counterparties using the same techniques as for its lending activities.

# Registration No: 193401000023 (97141-X)

(Incorporated in Malaysia)

#### **B9** Off-balance sheet financial instruments (continued)

#### **Credit risk (continued)**

#### <u>Derivatives (continued)</u>

Foreign currency and interest rate options are contractual agreements under which the seller (writer) grants the purchaser (holder) the right, but not the obligation, either to buy (a call option) or sell (a put option) at or by a set date or during a set period, a specific amount of a foreign currency or a financial instrument at a predetermined price. The seller receives a premium from the purchaser in consideration for the assumption of foreign exchange or interest rate risk. Options may be either exchange-traded or negotiated between the Group and a customer (OTC). The Group is exposed to credit risk on purchased options only, and only to the extent of their carrying amount, which is their fair value.

The notional amounts of certain types of financial instruments provide a basis for comparison with instruments recognised on the statements of financial position but do not necessarily indicate the amounts of future cash flows involved or the current fair value of the instruments and, therefore, do not indicate the Group's exposure to credit or price risks. The derivative instruments become favourable (assets) or unfavourable (liabilities) as a result of fluctuations in market interest rates or foreign exchange rates relative to their terms. The aggregate contractual or notional amount of derivative financial instruments on hand, the extent to which instruments are favourable or unfavourable, and thus the aggregate fair values of derivative financial assets and liabilities, can fluctuate significantly from time to time.

#### Liquidity risk

#### Derivatives

Liquidity risk arises in any situation where a payment in cash, securities or equities is made in the expectation of a corresponding receipt in cash, securities or equities. Daily settlement limits are established for each counterparty to cover the aggregate of all settlement risk arising from the Group's market transactions on any single day.

#### Related accounting policies

Derivative financial instruments are measured at fair value and are carried as assets when the fair value is positive and as liabilities when the fair value is negative. Any gain or loss arising from a change in the fair value of the derivatives is recognised in the statements of income unless they are part of a hedging relationship which qualifies for hedge accounting where the gain or loss is recognised as follows:

#### Fair value hedge

Where a derivative financial instrument hedges the changes in fair value of a recognised asset or liability, any gain or loss on the hedging instrument is recognised in the statements of income. The hedged item is also stated at fair value in respect of the risk being hedged, with any gain or loss being recognised in the statements of income.

#### Cash flow hedge

Gains and losses on the hedging instrument, to the extent that the hedge is effective, are deferred in the separate component of equity. The ineffective part of any gain or loss is recognised in the statements of income. The deferred gains and losses are then released to the statements of income in the periods when the hedged items affects the statements of income.

# **B10** Material litigation

The Group does not have any material litigation which, in the opinion of the Directors, would have a material adverse impact on the financial results of the Group.

#### **B11 Dividend**

No interim dividend has been proposed for the current quarter.

## **B12** Earnings per share

#### (a) Basic earnings per share

Basic earnings per share from operations is calculated by dividing the net profit attributable to ordinary equity holders of the Bank after taxation by the weighted average number of ordinary shares in issue during the financial period, excluding the average number of ordinary shares purchased by the Bank and held as treasury shares.

	1st Quarter Ended		Cumulative Three Months Ended	
	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000
The Group				
Net profit attributable to				
equity holders	728,904	688,578	728,904	688,578
Weighted average number of				
ordinary shares in issue ('000)	2,167,718	2,167,718	2,167,718	2,167,718
Less: Treasury shares held	(120,515)	(121,217)	(120,515)	(121,217)
	2,047,203	2,046,501	2,047,203	2,046,501
Basic earnings per share (sen)	35.6	33.6	35.6	33.6
The Bank Net profit attributable to equity holders	420,672	461,651	420,672	461,651
Weighted average number of				
ordinary shares in issue ('000)	2,167,718	2,167,718	2,167,718	2,167,718
Less: Treasury shares held	(120,515)	(121,217)	(120,515)	(121,217)
	2,047,203	2,046,501	2,047,203	2,046,501
Basic earnings per share (sen)	20.5	22.6	20.5	22.6

#### **B12** Earnings per share (continued)

## (b) Fully diluted earnings per share

The Bank has two categories of dilutive potential ordinary shares, which are the share options and ordinary shares granted under the ESS. For the share options, a calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Bank's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated as below is compared with the number of shares that would have been issued assuming the exercise of the share options.

	1st Quarter Ended		Cumulative Three Months Ended	
	30/09/2020 RM'000	30/09/2019 RM'000	30/09/2020 RM'000	30/09/2019 RM'000
The Group				
Net profit attributable to				
equity holders	728,904	688,578	728,904	688,578
Weighted average number of ordinary shares in issue (diluted) ('000):				
- during the period	2,047,203	2,046,501	2,047,203	2,046,501
- adjustment for ESS	386	1,810	386	1,810
	2,047,589	2,048,311	2,047,589	2,048,311
Fully diluted earnings per				
share (sen)	35.6	33.6	35.6	33.6
The Bank Net profit attributable to equity holders	420,672	461,651	420,672	461,651
equity holders	420,072	401,031	420,072	401,031
Weighted average number of ordinary shares in issue (diluted) ('000):				
- during the period	2,047,203	2,046,501	2,047,203	2,046,501
- adjustment for ESS	386	1,810	386	1,810
	2,047,589	2,048,311	2,047,589	2,048,311
Fully diluted earnings per				
share (sen)	20.5	22.5	20.5	22.5